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Return of Organization Exempt From Income Tax	
Under easting E01(a) E07 or 4047(a)(1) of the Internal Devenue Code (event universe foundations)	

Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

► Do not enter social security numbers on this form as it may be made public.

**Open to Public** 

OMB No. 1545-0047 2020

SAME AS C ABOVE       Main Classes       Main Section 1       Main S	Depa Interi	artment o nal Reve	of the Treasury enue Service						as it may be mad d the latest inf				Inspection
Industs ourge Industs ourge Intercent Anter Sturge Intercent Inte	Α	For th	ne 2020 calenda									,	20 2021
Aprices carge field Constrained and the set of properties properties of properties of properties of properties of propertie	В	Check i	f applicable: C	;							D Employ	er identi	ification number
Inter learning       MONTEREY, CA 93940       831-372-8026         Inter learning       G cross recepts       8,095,454.         Application particip       F learne and address of principal officer:       KATY CASTAGNA         Web site:       Available of the analysis of th		Ad	ldress change U	NITED WAY	OF M	IONTEREY	COUNTY				94-3	1322	169
Indextraction         Display and the second status         Display and the second status           Animation transmitted Animation status         File and status		Na									E Telepho	ne numt	per
Avanced etaun         Gooss security         8, 0.95, 454.           Avanced etaun         SAME AS C ABOVE         The security of thesecurity of the security of thesecurity of the secu		Ini	itial return M	ONTEREY,	CA 93	940					831	-372	-8026
Applicator pendiq       F Yene and address of principal affect:       KATY CASTAGNA       Mol bit Me and address of principal affect:       No.         I       Tar-exempt status:       K(0)(c)(c)       (if)(c)       (if)(c) <td< td=""><th></th><td>Fin</td><td>al return/terminated</td><td></td><td></td><td></td><td></td><td></td><td></td><td>Ī</td><td></td><td></td><td></td></td<>		Fin	al return/terminated							Ī			
□ policado panda       F tame ad adress of principal other:       KATY CASTAGNA       Motion is the single representation in the second principal other in th		An	nended return								G Gross re	eceipts	\$ 8,095,454.
SAME AS C ABOVE       Mol Available Mission Units (Mol Available Structure)       Intervent of the structure o		Ap	plication pending	Name and addre	ess of princi	ipal officer: KA	TZAN YI	AGNA	ł	H(a) Is this a	group retur	n for sub	
I       Tar-covernpt status:       ¥[30(c)(3)   10(c)			S	AME AS C	ABOVE			10111	1	H(b) Are all s	subordinates	include	d? Yes No
K       Term of organization:       Association       Otset*       L year of termitor:       1953       M state of segal dennetie:       CA         Part I       Summary       State of regal dennetie:       CA       Exception       Term of organization's mission or most significant activities:       TO ENGAGE THE COMMUNITY AND FOCUS         1       Briefly describe the organization's mission or most significant activities:       TO ENGAGE THE COMMUNITY AND FOCUS       ECOMMUNITY AND FOCUS         1       Briefly describe the organization's mission or most significant activities:       TO ENGAGE THE COMMUNITY AND FOCUS       ECOMMUNITY AND FOCUS         1       Briefly describe the organization's mission or most significant activities:       TO ENGAGE THE COMMUNITY AND FOCUS       ECOMMUNITY AND FOCUS         2       Check this box +       If the organization discontinued its operations or disposed of more than 25% of its net assets.       3       15         4       Number of indepidue voting members of the governing body (Part VI, line 1b).       3       4       15         4       Number of indepidue business revenue form Part VIII, column (C), line 12.       7       7       10       10       10       10       0         7a       Total unrelated business revenue (Part VIII, line 20).       9       9       9       12       12       12       13       6 <t< th=""><th>I</th><th>Tax-e</th><th></th><th></th><th></th><th></th><th>insert no.)</th><th>4947(a)(1)</th><th></th><th>II INO, I</th><th>allacii a list.</th><th>See ins</th><th></th></t<>	I	Tax-e					insert no.)	4947(a)(1)		II INO, I	allacii a list.	See ins	
Part I Summary         I Briefly describe the organization's mission or most significant activities: TO_ENGAGE_THE_COMMUNITY_AND_FOCUS RESOURCES_TO_IMPROVE_LIVES_IN_MONTEREY_COUNTYIN_AN_EFFORT_TO_HELP_PEOPLE_BECOME	J	Web	bsite: ► WWW	.UNITEDWA	YMCCA	.ORG				H(c) Group e	xemption nu	imber 🕨	•
and the end of the end organization's mission or most significant activities: TO_ENGAGE THE COMMUNITY AND_FOCUS         and the end of the end end end end end end end end end en	Κ	Form					Other ►		L Year of formatio	n: 1953	S MIS	tate of l	egal domicile: CA
RESOURCES TO IMPROVE LIVES IN MONTEREY COUNTY. IN AN EFFORT TO HELP PEOPLE BECOME CHILDCARE AND HELPING PEOPLE MANAGE THEIR SUPPLY OF QUALITY AFFORDABLE HOUSING AND CHILDCARE AND HELPING PEOPLE MANAGE THEIR SUPPLY OF QUALITY AFFORDABLE HOUSING AND CHILDCARE AND HELPING PEOPLE MANAGE THEIR SUPPLY OF QUALITY AFFORDABLE HOUSING AND CHILDCARE AND HELPING PEOPLE MANAGE THEIR WONEY.         3 Number of independent voting members of the governing body (Part VI, line 1a).       3       15         4 Number of independent voting members of the governing body (Part VI, line 1a).       4       15         5 Total number of volunteers (estimate if necessary).       6       1,000         7a Total unrelated business revenue from Part VII, olumn (O), line 12.       7a       0.00         9 Program service revenue (Part VII, line 1b).       3,602,462.       8,048,385.         10 Investment income (Part VII, line 1b).       3,602,462.       8,048,385.         11 Other revenue (Part VII, loumn (A), lines 3, 4, and 7d).       9,132.       6,397.         12 Total revenue (Part VII, column (A), lines 3, 4, and 7d).       9,2,705.       40,085.         12 Total revenue (Part VII, column (A), lines 3, 4, and 7d).       9,2,705.       40,085.         13 Grants and similar amounts paid (Part IX, column (A), lines 1-3).       3,706,253.       8,095,454.         14 Enefits paid to or for members (Part IX, column (A), lines 1-3).       1,349,746.       1,520,203.         15 Salaries, other compensation, employe	Pa										•		
FINANCIALLY STABLE, WE ARE INCREASING THE SUPPLY OF QUALITY AFFORDABLE HOUSING AND CHILDCARE AND HELPING PEOPLE MANAGE THEIR MONEY.         2 Check this box - if the organization discontinued its operations or disposed of more than 25% of its net assets.         3 Number of voting members of the governing body (Part VI, line 1a).         4 Number of independent voting members of the governing body (Part VI, line 2a).         5 Total number of undurbers (setting overning body (Part VI, line 2a).         6 Total number of undurbers (setting overning body (Part VI, line 2a).         7 Total unrelated business revenue from Form 990-T, Part I, line 11.         9 Program service revenue (Part VIII, line 1b).         9 Program service revenue (Part VIII, line 2b).         10 Investment income (Part VIII, line 2b).         11 Other revenue (Part VIII, line 2b).         12 Total revenue (Part VIII, column (A), lines 3.4, and 7d).         13 Grants and similar amounts paid (Part IX, column (A), lines 1-3).         13 Grants and similar amounts paid (Part IX, column (A), lines 1-3).         14 Benefits paid to of or members (Part IX, column (A), lines 2b).         15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 2b).         16 Total expenses (Part IX, column (A), line 2b).         17 Other expenses (Part IX, column (A), line 2b).         18 Salaries, other compensation, employee benefits (Part IX, column (A), line 2b).         19 Total expenses. Add lines 31-17 (must equal Par		1	Briefly describe	the organizat	ion's mis	ssion or most	significant	activities:T	O ENGAGE	THE CC	MMUNI	TY A	ND FOCUS
4       Number of independent voting members of the governing body (Part VI, line 1b)	е												
4       Number of independent voting members of the governing body (Part VI, line 1b)	anc									<u>ALITY</u>	<u>AFFORI</u>	ABLE	E HOUSING AND
4       Number of independent voting members of the governing body (Part VI, line 1b)	ern												
4       Number of independent voting members of the governing body (Part VI, line 1b)	Ň												
b Net unrelated business taxable income from Form 990-T, Part I, line 11	& C												
b Net unrelated business taxable income from Form 990-T, Part I, line 11	es			•	-	-	-					-	
b Net unrelated business taxable income from Form 990-T, Part I, line 11	iviti											-	
b Net unrelated business taxable income from Form 990-T, Part I, line 11	Act											- 7a	
B         Contributions and grants (Part VIII, line 1h)		b	Net unrelated b	usiness taxab	le incom	e from Form	990-T, Par	t I, line 11				7b	0.
9       Program service revenue (Part VIII, line 2g)										Pr	ior Year		Current Year
12       Total revenue – add lines 8 through 11 (must equal Part VII, column (A), line 12)	Ð	8	Contributions a	nd grants (Pai	rt VIII, lir	ne 1h)				3	,602,4	62.	8,048,385.
12       Total revenue – add lines 8 through 11 (must equal Part VII, column (A), line 12)	'nu		-			•.					9,1	32.	6,397.
12       Total revenue – add lines 8 through 11 (must equal Part VII, column (A), line 12)	eve			•									40,085.
13       Grants and similar amounts paid (Part IX, column (A), lines 1-3)	£			•									
14       Benefits paid to or for members (Part IX, column (A), line 4)       Image: Construction of the second sec					-					-			· · ·
15       Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)       1, 349, 746.       1, 520, 203.         16a       Professional fundraising expenses (Part IX, column (A), line 11e)       b Total fundraising expenses (Part IX, column (D), line 25) ►       258, 293.         17       Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)       823, 162.       950, 756.         18       Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)       2, 545, 170.       7, 802, 442.         19       Revenue less expenses. Subtract line 18 from line 12       1, 163, 363.       293, 012.         11       Revenue less expenses. Subtract line 18 from line 20       5, 245, 170.       7, 802, 442.         11       Total assets (Part X, line 16)       985, 783.       7, 780, 894.         12       Total liabilities (Part X, line 26)       985, 783.       7, 780, 894.         12       Net assets or fund balances. Subtract line 21 from line 20       5, 245, 182.       5, 735, 177.         Part II       Signature Block       Signature Block       Date       PRESIDENT & CEO         Under penalties of periury. I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer)       Date         Signature of officer       Date<				•				-			372,2	62.	5,331,483.
16a Professional fundraising fees (Part IX, column (A), line 11e).						-							1 500 000
17       Other expenses (Part IX, column (A), lines TIa-TId, TIT-24e)	S			•		-			-		,349,7	46.	1,520,203.
17       Other expenses (Part IX, column (A), lines TIa-TId, TIT-24e)	nse.			•									
17       Other expenses (Part IX, column (A), lines TIa-TId, TIT-24e)	xpe	b	Total fundraisin	g expenses (F	Part IX, c	column (D), lir	ne 25) 🕨		258,293.				
19       Revenue less expenses. Subtract line 18 from line 12	ш	17	Other expenses	(Part IX, colu	umn (A),	lines 11a-11c	d, 11f-24e)				823,1	62.	950,756.
Sign Here       Beginning of Current Year       End of Year         20       Total assets (Part X, line 16)		18	Total expenses.	Add lines 13	-17 (mus	st equal Part I	X, column	(A), line 25)		2	,545,1	70.	7,802,442.
Part II       Signature Block         Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.         Sign Here       Signature of officer       Date         Signature of officer       Date         Print/Type or print name and title       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Firm's EIN ► 95-0858589		19	Revenue less e	xpenses. Sub	tract line	18 from line	12			1	,163,3	63.	293,012.
Part II       Signature Block         Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.         Sign Here       Signature of officer       Date         Signature of officer       Date         Print/Type or print name and title       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Firm's EIN ► 95-0858589	or Ces									Beginning	g of Curren	t Year	End of Year
Part II       Signature Block         Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.         Sign Here       Signature of officer       Date         Signature of officer       Date         Print/Type or print name and title       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Firm's EIN ► 95-0858589	sets alan	20								6	,230,9	65.	13,516,071.
Part II       Signature Block         Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.         Sign Here       Signature of officer       Date         Signature of officer       Date         Print/Type or print name and title       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Firm's EIN ► 95-0858589	t As d B	21	Total liabilities	(Part X, line 2	6)						985,7	83.	7,780,894.
Under penalties of perjury. I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.  Sign Here  Signature of officer  KATY CASTAGNA PRESIDENT & CEO  Print/Type or print name and title  Print/Type preparer's name Preparer's signature Preparer's signature Preparer's name Firm's name HUTCHINSON AND BLOODGOOD LLP Firm's elif-employed Firm's ElN ► 95-0858589	P. Ne	22	Net assets or fu	ind balances.	Subtract	line 21 from	line 20			5	,245,1	82.	5,735,177.
Sign Here       Signature of officer       Date         KATY CASTAGNA Type or print name and title       PRESIDENT & CEO         Print/Type preparer's name       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Print/Type preparer's name       Preparer's signature       Date         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Firm's EIN ► 95-0858589	Pa	rt II	Signature	Block									
Sign Here       KATY CASTAGNA Type or print name and title       PRESIDENT & CEO         Paid Preparer Use Only       Print/Type preparer's name       Preparer's signature       Date       Check if       PTIN         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Self-employed       P01596055         Firm's name       579 AUTO CENTER DRIVE       Firm's EIN > 95-0858589	Unde comp	er penalt plete. De	ties of perjury, I decla eclaration of preparer	re that I have exar (other than officer	mined this r ) is based o	eturn, including ac	companying s of which prepa	chedules and stand stand stand	atements, and to th wledge.	ne best of my	knowledge	and beli	ef, it is true, correct, and
Sign Here       KATY CASTAGNA Type or print name and title       PRESIDENT & CEO         Paid Preparer Use Only       Print/Type preparer's name       Preparer's signature       Date       Check if       PTIN         Firm's name       HUTCHINSON AND BLOODGOOD LLP       Self-employed       P01596055         Firm's name       579 AUTO CENTER DRIVE       Firm's EIN > 95-0858589													
Here       KATY CASTAGNA Type or print name and title       PRESIDENT & CEO         Paid Preparer Use Only       Print/Type preparer's name       Preparer's signature       Date       Check       if       PTIN         Paid Preparer Use Only       Print/Type preparer's name       Preparer's signature       Date       Check       if       PTIN         Preparer Use Only       Firm's name       HUTCHINSON AND BLOODGOOD LLP       Date       Check       if       PTIN         Firm's address       579 AUTO CENTER DRIVE       Firm's EIN > 95-0858589       Point Center DRIVE       Firm's EIN > 95-0858589	Sic	in	Signature	of officer						Date	e		
Type or print name and title       Preparer's signature       Date       Check if       PTIN         Paid       Print/Type preparer's name       Preparer's signature       Date       Check if       PTIN         Preparer       KIMBRA SAID, CPA       KIMBRA SAID, CPA       BLOODGOOD LLP       P01596055         Use Only       Firm's name       HUTCHINSON AND BLOODGOOD LLP       Firm's EIN ► 95-0858589	He	re	κάτυ	CASTAGNA						PREST	DENT 8	CE(	C
Paid     KIMBRA SAID, CPA     KIMBRA SAID, CPA     self-employed     P01596055       Preparer Use Only     Firm's name Firm's address     HUTCHINSON AND BLOODGOOD LLP     Firm's EIN > 95-0858589										11001	(		~
Preparer Use Only       Firm's name       HUTCHINSON AND BLOODGOOD LLP         Firm's address       579 AUTO CENTER DRIVE       Firm's EIN > 95-0858589			Print/Type prep	arer's name		Preparer's sig	Inature		Date		Check	if	PTIN
Preparer Use Only       Firm's name       HUTCHINSON AND BLOODGOOD LLP         Firm's address       579 AUTO CENTER DRIVE       Firm's EIN > 95-0858589	Pai	id	KIMBRA	SAID, CPA	ł	KIMBRA	SAID.	CPA			 self-employe	ed	P01596055
Use Only Firm's address ► 579 AUTO CENTER DRIVE Firm's EIN ► 95-0858589									1				
	Us	e On	h								Firm's EIN	95	-0858589

May the IRS discuss this return with the preparer shown above? See instructions ..... X Yes No BAA For Paperwork Reduction Act Notice, see the separate instructions. Form 990 (2020) TEEA0101L 01/19/21

Form 9	90 (2020) UNITED WAY OF MONTEREY COUNTY	94-1322169	Page <b>2</b>
Part I			
1 0	Check if Schedule O contains a response or note to any line in this Part III		Χ
	riefly describe the organization's mission:		7 T.N
-	<u>TO ENGAGE THE COMMUNITY AND FOCUS RESOURCES TO IMPROVE LIVES IN N</u> AN EFFORT TO HELP PEOPLE BECOME FINANCIALLY STABLE, WE ARE INCRE <i>I</i>		
	QUALITY AFFORDABLE HOUSING AND CHILDCARE AND HELPING PEOPLE MANAG		
7			
<b>2</b> D	id the organization undertake any significant program services during the year which were not listed on the pric	or	
	orm 990 or 990-EZ?	X Yes	No
	"Yes," describe these new services on Schedule O.		
	id the organization cease conducting, or make significant changes in how it conducts, any program ser	rvices? Yes	X No
	"Yes," describe these changes on Schedule O. Pescribe the organization's program service accomplishments for each of its three largest program service.	icos as mossured by c	vpopcoc
S	ection 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocation	is to others, the total ex	xpenses,
а	nd revenue, if any, for each program service reported.		
<b>A</b> = ((	$\sum_{i=1}^{n} (i + i) = \sum_{i=1}^{n} (i + i) $	evenue \$	
•	Code:) (Expenses \$ 4,387,777. including grants of \$ 4,214,570.) (R RENT AND UTILITY ASSISTANCE: UWMC PROVIDES SOCIAL SERVICES IN THE		) א דבאה
	PARTNER TO DISTRIBUTE GOVERNMENT FUNDING, DEVELOPING AND COORDINA		
	PROGRAMS TO DISTRIBUTE RENT AND UTILITY ASSISTANCE FOR LOW INCOME		
_	COVID-19. SUPPORTED 1700 HOUSEHOLDS WITH OVER \$3M IN DIRECT PAYN		
Ī	THROUGH 14 PARTNER ORGANIZATIONS. UWMC SCALED UP OPERATIONS TO A		
F	RELIEF GRANTS, A TEMPORARY EXPANSION EXPECTED TO LAST THROUGH 202	23 AS PART OF	
E	PANDEMIC_RESPONSE.		
_			
_			
_			
_			
<b>4</b> b ((	Code: ) (Expenses \$ 727,749. including grants of \$ 711,277.) (R	evenue \$	)
•	DISASTER RELIEF: DESIGNED AND MANAGED STIPEND INCENTIVE PROGRAM F		.9
E	POSITIVE INDIVIDUALS IN ISOLATION. DISTRIBUTED \$110,000 TO 110 H	HOUSEHOLDS IMPA	CTED
E	3Y SUMMER 2020 WILDFIRES IN MONTEREY COUNTY. FUNDED RESILIENCY (	COORDINATOR POS	SITION
V	VITHIN THE COUNTY OFFICE OF EMERGENCY SERVICES.		
_			
	Code:) (Expenses \$ 667,596. including grants of \$ 186,545.) (R		)
-	EARLY CARE AND EDUCATION: UWMC CONTINUED COLLABORATING WITH COMMU		
	IMPROVE ACCESS TO CHILD CARE THROUGH THE CHANGING CONDITIONS AND		ROUGHT
	N BY THE COVID-19 PANDEMIC. PROVIDED IPADS, CASH STIPENDS AND (		
	SUPPORTS TO 156 INFORMAL CHILDCARE PROVIDERS. LAUNCHED THE PRESO PLACING FOUR MEMBERS IN PRESCHOOLS TO SUPPORT LANGUAGE AND LITERA		
	PRESCHOOL CHILDREN. GRANTED \$67,000 TO THE COMMUNITY ACTION PART		
	DBISPO COUNTY (INFORMAL CAREGIVER SUPPORT SYSTEM), STUFF THE BUS		
	SUPPLIES TO STUDENTS EXPERIENCING HOMELESSNESS, GENERATING 4,040		
-	VITH SUPPLIES AND DISTRIBUTED BY SCHOOL DISTRICT HOMELESS LIAISON		
-			
_		·	
	Other program services (Describe on Schedule O.)     SEE SCHEDULE O       Exponses     \$       1     202       9.02     1.002       9.03     1.002       9.04     1.002       9.05<	C 207	<u>\</u>
	Expenses         \$         1,293,863.         including grants of         \$         219,091.         ) (Revenue \$           otal program service expenses         ▶         7,076,985.         \$	6,397.	)
BAA	TEEA0102L 10/07/20	Form	990 (2020)

			Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If 'Yes,' complete Schedule A	1	Х	
2	Is the organization required to complete Schedule B, Schedule of Contributors See instructions?	2	Х	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? <i>If 'Yes,' complete Schedule C, Part l</i>	3		Х
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If 'Yes,' complete Schedule C, Part II	4		Х
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? <i>If 'Yes,' complete Schedule C, Part III.</i>	5		Х
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If 'Yes,' complete Schedule D, Part I.	6		Х
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? <i>If 'Yes,' complete Schedule D, Part II</i>	7		Х
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If 'Yes,' complete Schedule D, Part III.	8		Х
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If 'Yes,' complete Schedule D, Part IV.	9		Х
10	Did the organization, directly or through a related organization, hold assets in donor-restricted endowments or in quasi endowments? If 'Yes,' complete Schedule D, Part V	10	Х	
11	If the organization's answer to any of the following questions is 'Yes', then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.			
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If 'Yes,' complete Schedule D, Part VI.	11 a	х	
ł	Did the organization report an amount for investments – other securities in Part X, line 12, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VII	11 b		Х
C	: Did the organization report an amount for investments – program related in Part X, line 13, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part VIII	11 c		Х
C	Did the organization report an amount for other assets in Part X, line 15, that is 5% or more of its total assets reported in Part X, line 16? If 'Yes,' complete Schedule D, Part IX.	11 d	Х	
e	Did the organization report an amount for other liabilities in Part X, line 25? If 'Yes,' complete Schedule D, Part X	11 e	Х	
	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If 'Yes,' complete Schedule D, Part X	11 f	Х	
	Did the organization obtain separate, independent audited financial statements for the tax year? If 'Yes,' complete Schedule D, Parts XI and XII	12a	Х	
Ł	Was the organization included in consolidated, independent audited financial statements for the tax year? If 'Yes,' and if the organization answered 'No' to line 12a, then completing Schedule D, Parts XI and XII is optional	12b		Х
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If 'Yes,' complete Schedule E	13		Х
14 a	Did the organization maintain an office, employees, or agents outside of the United States?	14a		Х
Ł	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If 'Yes,' complete Schedule F, Parts I and IV	14b		Х
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? <i>If 'Yes,' complete Schedule F, Parts II and IV</i>	15		Х
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If 'Yes,' complete Schedule F, Parts III and IV	16		Х
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? <i>If 'Yes,' complete Schedule G, Part I</i> See instructions	17		Х
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If 'Yes,' complete Schedule G, Part II.	18		Х
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If 'Yes,' complete Schedule G, Part III.	19		Х
20a	Did the organization operate one or more hospital facilities? <i>If 'Yes,' complete Schedule H</i>	20a		Х
b	If 'Yes' to line 20a, did the organization attach a copy of its audited financial statements to this return?	20b		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? <i>If 'Yes,' complete Schedule I, Parts I and II.</i>	21	Х	
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Part IV	Check	klist of R	equir	ed S	Schedules	
Form 990 (2	2020)	UNITED	WAY	OF	MONTEREY	COUNT

 Form 990 (2020)
 UNITED WAY OF MONTEREY COUNTY

 Part IV
 Checklist of Required Schedules (continued)

22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If 'Yes,' complete Schedule I, Parts I and III	22	Yes	No X
23	Did the organization answer 'Yes' to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current	22		
	and former officers, directors, trustees, key employees, and highest compensated employees? If 'Yes,' complete Schedule J.	23	Х	
24 :	a Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If 'Yes,' answer lines 24b through 24d and	24-		Х
I	complete Schedule K. If 'No, 'go to line 25a b Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?	24a 24b		
	c Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?	24c		
(	d Did the organization act as an 'on behalf of' issuer for bonds outstanding at any time during the year?	24d		
25 a	a Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If 'Yes,' complete Schedule L, Part I	25a		Х
I	<b>b</b> Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If 'Yes,' complete Schedule L, Part I	25b		Х
26	Did the organization report any amount on Part X, line 5 or 22, for receivables from or payables to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor, or 35% controlled entity or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part II</i>	26		Х
27	Did the organization provide a grant or other assistance to any current or former officer, director, trustee, key employee, creator or founder, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity (including an employee thereof) or family member of any of these persons? <i>If 'Yes,' complete Schedule L, Part III.</i>	27		Х
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions, for applicable filing thresholds, conditions, and exceptions):			
i	a A current or former officer, director, trustee, key employee, creator or founder, or substantial contributor? If 'Yes,' complete Schedule L, Part IV	28a		Х
I	<b>b</b> A family member of any individual described in line 28a? <i>If 'Yes,' complete Schedule L, Part IV</i>	28b		Х
	c A 35% controlled entity of one or more individuals and/or organizations described in lines 28a or 28b? If Yes,' complete Schedule L, Part IV	28c		Х
29	Did the organization receive more than \$25,000 in non-cash contributions? If 'Yes,' complete Schedule M	29		Х
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? <i>If 'Yes,' complete Schedule M</i>	30		Х
31	Did the organization liquidate, terminate, or dissolve and cease operations? If 'Yes,' complete Schedule N, Part I	31		Х
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If 'Yes,' complete Schedule N, Part II	32		Х
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If 'Yes,' complete Schedule R, Part I	33		Х
34	Was the organization related to any tax-exempt or taxable entity? If 'Yes,' complete Schedule R, Part II, III, or IV, and Part V, line 1.	34		Х
35 a	a Did the organization have a controlled entity within the meaning of section 512(b)(13)?	35a		Х
I	<b>b</b> If 'Yes' to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If 'Yes,' complete Schedule R, Part V, line 2	35b		
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If 'Yes,' complete Schedule R, Part V, line 2	36		Х
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? <i>If 'Yes,' complete Schedule R, Part VI</i>	37		Х
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note: All Form 990 filers are required to complete Schedule O	38	Х	
Pa	rt V Statements Regarding Other IRS Filings and Tax Compliance Check if Schedule O contains a response or note to any line in this Part V			
			Yes	No
	a Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable.1 a19b Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable.1 b0		-	-
	c Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?	1 c	Х	
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	00 (2020) UNITED WAY OF MONTEREY COUNTY 94-132216	9	F	Page 5
Part V	Statements Regarding Other IRS Filings and Tax Compliance (continued)			
			Yes	No
2 a Er	nter the number of employees reported on Form W-3, Transmittal of Wage and Tax State- ents, filed for the calendar year ending with or within the year covered by this return <b>2a</b> 31			
	ents, filed for the calendar year ending with or within the year covered by this return <b>2a</b> 31 at least one is reported on line 2a, did the organization file all required federal employment tax returns?	2 b	Х	
	te: If the sum of lines 1a and 2a is greater than 250, you may be required to <i>e-file</i> (see instructions)	20		
	d the organization have unrelated business gross income of \$1,000 or more during the year?	3a		Х
	Yes,' has it filed a Form 990-T for this year? If 'No' to line 3b, provide an explanation on Schedule O	3b		
<b>4 a</b> At fin	any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a a ancial account in a foreign country (such as a bank account, securities account, or other financial account)?	4a		Х
	'Yes,' enter the name of the foreign country►			
	e instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).			V
	as the organization a party to a prohibited tax shelter transaction at any time during the tax year?	5a		X X
	d any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?	5 b 5 c		Λ
		50		
SO	bes the organization have annual gross receipts that are normally greater than \$100,000, and did the organization licit any contributions that were not tax deductible as charitable contributions?	6 a		Х
	Yes,' did the organization include with every solicitation an express statement that such contributions or gifts were tax deductible?	6b		
	ganizations that may receive deductible contributions under section 170(c).			
a Die	d the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and rvices provided to the payor?	7 a		X
	'Yes,' did the organization notify the donor of the value of the goods or services provided?	7a 7b		Λ
	d the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file	/ 5		
Fo	vrm 8282?	7 c		Х
	'Yes,' indicate the number of Forms 8282 filed during the year	_		V
	d the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?	7e		X X
	d the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract? the organization received a contribution of qualified intellectual property, did the organization file Form 8899	7 f		Λ
	required?	7 g		
	the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a orm 1098-C?	7 h		
8 Sp	oonsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring			
	ganization have excess business holdings at any time during the year?	8		
	bonsoring organizations maintaining donor advised funds. d the sponsoring organization make any taxable distributions under section 4966?	9 a		
	d the sponsoring organization make a distribution to a donor, donor advisor, or related person?	9b		
	ection 501(c)(7) organizations. Enter:	55		
	itiation fees and capital contributions included on Part VIII, line 12			
<b>b</b> Gr	ross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities 10b			
11 Se	ection 501(c)(12) organizations. Enter:			
	ross income from members or shareholders			
<b>b</b> Gr ag	ross income from other sources (Do not net amounts due or paid to other sources jainst amounts due or received from them.)			
12 a Se	ection 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a		
<b>b</b> If '	'Yes,' enter the amount of tax-exempt interest received or accrued during the year 12b			
	ection 501(c)(29) qualified nonprofit health insurance issuers.			
	the organization licensed to issue qualified health plans in more than one state?	13a		
	<b>bte:</b> See the instructions for additional information the organization must report on Schedule O.			
wh	nter the amount of reserves the organization is required to maintain by the states in nich the organization is licensed to issue qualified health plans			
	the amount of reserves on hand	14 -		X
	d the organization receive any payments for indoor tanning services during the tax year?	14a 14b		Λ
	'Yes,' has it filed a Form 720 to report these payments? <i>If 'No,' provide an explanation on Schedule O</i>	140		
ex	the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or tecess parachute payment(s) during the year?	15		Х
	the organization an educational institution subject to the section 4968 excise tax on net investment income?	16		X
	Yes, ' complete Form 4720, Schedule O.			

 Part VI
 Governance, Management, and Disclosure For each 'Yes' response to lines 2 through 7b below, and for a 'No' response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes on Schedule O. See instructions.

 Check if Schedule O contains a response or note to any line in this Part VI.
 X

 Section A. Governing Body and Management
 X

a Ener the number of voting members of the governing body at the end of the tax year.         1a         15           if there are methal differences in voting rights among members of the governing body, or if the governing body delegated troad aution(if to a nexcuive committee or similar committee, explain on Schedule 0.         1a         15           Define the number of voting members included on line 1a, above, who are independent.         1b         15           2 Did any officer, director, trustee, or key employees have a family relationship with any other officer, director, trustee, or key employees.         3         X           4 Did the organization make any significant changes to its governing documents since the proof Form 990 was filed?         4         X           5 Did the organization become aware during the year of a significant diversion of the organization's assets?         5         X           4 Did the organization have members or stocholders.         6         X         X           5 Did the organization have members or stocholders.         7a         X           b Are any governance decisions of the organization reserved to (or subject to approval by) members. stocholoters, or persons other than the governing body?         7b         X           b Are any governance decisions of the organization contemporaneously document the mething held or written actions undertaken during the year by the following:         7b         X           b Are any governance decisions of the organization contemporaneously document the mething he	30	ection A. Governing body and Management					Yes	No			
authority to an executive committee or similar committee, explain on Schedule 0.       1b       15         2 Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employees to a management domeany or other person?.       3       X         3 Did the organization delegate control over management duties customarity performed by or under the direct supervision of officer, director, trustees, or key employees to a management duties customarity performed by or under the direct supervision of officer, director, trustees, or key employees to a management duties customarity performed by or under the direct supervision of the organization make any significant changes to its governing documents since the prior Form 900 was filed?       4       X         5 Did the organization become aware during the year of a significant diversion of the organization nave members, stocholders, or other persons, or other persons, who are independent.       7a       X         6 Did the organization nave members, stocholders, or other persons who had the power to elect or apportant one or more members of the governing body?       7b       X         8 Did the organization commportaneously document the meetings held or written actions undertaken during the year by the internal Revenue Code?       8a X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization nave membra point addresses on Schedule 0.       9       X         6 In View of the organization nave free manes and addresses on Schedula 0.       1a       X		If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad	1 a		15		162	NO			
2         Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employees to a management durps or other person?         2         X           3         Did the organization delegate control oper management dudes customarily parformed by or under the direct supervision         3         X           4         Did the organization bases, or key employees to a management company or other person?         4         X           5         Did the organization have members or stockholders?         5         X           6         Did the organization have members, stockholders?         6         X           7         Both the organization have members or stockholders?         7a         X           8         Did the organization have members, stockholders?         7b         X           9         Did the organization nearements, stockholders?         7b         X           8         Did the organization nearements, stockholders?         7b         X           9         Did the organization nearements, stockholders?         7b         X           8         Did the organization nearements, stockholders?         7b         X           9         Did the organization nearements, stockholders?         7b         X           9         Did torganization nearements, stockho		authority to an executive committee or similar committee, explain on Schedule O.									
officer, director, trustee, or key employee?       2       X         a Officers, directors, trustees, or key employees to a management dutes customarky performed by or under the direct supervision       3       X         4 Obt the organization abea envision fract changes to its governing documents       4       X         5 Did the organization baccente aware during the year of a significant diversion of the organization's assets?       5       X         5 Did the organization bace members or stockholders, or other persons who had the power to lect or appoint one or more members or stockholders, or other persons who had the power to lect or appoint one or more members, stockholders, or other persons other than the governing body?       7       A         8 Did the organization have members or stockholders, or other persons who had the power to lect or appoint one or more members or stockholders, or persons other than the governing body?       7       K         9 Is the any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?       8       8       X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization have members of the governing body?       8       8       X         10 a Did the organization have written patients in management during the set of the organization have and the organization have and the organization have and procedue sy the organization about policies not required by the Internal Revenue Code by the internal NUI. Section B Polici					15						
of officers, directors, trustees, or key employees to a management company or other person?       3       X         4       Did the organization make any significant changes to its governing documents       4       X         5       Did the organization bace members, stackholders?       6       X         7a Did the organization have members, stackholders?       6       X         7a Did the organization have members, stackholders?       7a       X         8       Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       7a       X         8       Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       8a       X         9       Is there any governance decisions of the organization reserved to (or subject to approval by) members, stockholders?       7b       X         8       Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       8b       8       X         9       Is kare any governance decisions of the organization about policies rot required by the Internal Revenue Code.       9       X         9       Is kare any governance decision and acodities governing body?       8a       X       10a       X         9       Is kare any governance decisit in fiften annees and a	2										
since the prior Form 990 was filed?       4       X         5 Dut the organization become aware during the year of a significant diversion of the organization's assets?       6       X         6 Dut the organization have members, stockholders?       6       X         7a Dut the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members, stockholders, or persons other than the governing body?       7a       X         b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?       8a       X         b Each committee with authority to act on behalf of the governing body?       8a       X         b Each committee with authority to act on behalf of the governing body?       8a       X         9 Is there any officer, director, runstee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address?       9       X         10a Did the organization have local chapters, branches, or affiliates?       10a       10a       X         11 a tas the erganization nave ender policies and produce structure policies and produce structure and the sport filiates?       10a         10 a Did the organization have averntee policies and the mode structure policies and the mode structure and the sport filiates?       10a       10a       10a       10a	1	3 Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, trustees, or key employees to a management company or other person?									
5 Did the organization become award during the year of a significant diversion of the organization's assets?       5       X         6 Did the organization have members, stockholders?       7a       X         7 Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members, stockholders, or opersons other than the governing body?       7a       X         8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       7b       X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization members? it r/ss. 'provide the names and addresses on Schedule O.       9a       X         Section B, Policies (This Section B requests information about policies not required by the Internal Revenue Code.]         10a Did the organization have local chapters, branches, or affiliates?       10a       X         Ves No         10a Did the organization required by the Internal Revenue Code.]         10a Did the organization have written policies and procedure governing body?       10a         10a Did the organization nave written policies and procedure governing body before filing the form?       11a         10a Did the organization have a written conflicties of usic chapters, affiliates?       10a         10a Did the organization nave a written confliction interest pol	4	4 Did the organization make any significant changes to its governing documents									
6 Did the organization have members, stockholders?.       6       X         7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members, of the governing body?.       7a       X         b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?.       7b       X         8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following.       8a X       8b       X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'yes', provide the names and addresses on Schedule O.       8b       X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization have local chapters, branches, or affiliates?.       10a       X         10a Did the organization have local chapters, branches, or affiliates?.       11a       X       10a         11 a bas the organization provide complete cory of this mem 900 to all members of the porenup buy before filing the form?       11a       X         12a Did the organization nave a comflet ory of this memory or trustees, and key employees required to disclose annually interests that could give rise to conflicts?       11a       X         12a Did the organization nave a written whichelexer policy?       12a       X       1						4					
7a Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?.       7a X         b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?.       7b X         c But the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       8a X         a The governing body?.       8b X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization is mailing address? If 'Yes', rovide the names and addresses on Schedule 0.       9 X         Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)       Yes No         10a Did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are ensistent with inerganizations exempt purpose2:       10a X         12a Did the organization have use of the process, if any, used by the organization to review this Form 990. SEE SCHEDULE 0       12a X         2 Did the organization negulary and consistently monitor and enforce compliance with the policy? If 'No', or to line 13.       12b X         12 bid the organization have a written orthing persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       12b X         13 Did the organization have a w	!					-					
members of the governing body?       7a       X         b Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?       7b       X         8 Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       8a       X         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If Yes,' provide the names and addresses on Schedule 0.       9       X         Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)       Yes I No         10a Did the organization have local chapters, branches, or affiliates?.       10a       10a       10a         11 a Has the organization nave written policies and producting sourcing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's eampl proposes?       11a       X         12a Did the organization navel a written ocinic of interest policy? If Ybo' go to line 13.       11a       X         12b Did the organization negularly and consistently monitor and enforce compliance with the policy? If Yes', describe in Schedule O how this was dome. SEE SCHEDULE 0.       12a       12a         13 Did the organization have a written policies or process in Schedule O how this was dome. SEE SCHEDULE 0.       13a       X         14 Did the organi						6		Х			
stockholders, or persons other than the governing body?       7b       X         8       Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:       8a       X         a The governing body?       8a       X         9       Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the governing body?       9       X         9       Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the governing body?       9       X         9       Did the organization's mailing address? If Yes,' provide the names and addresses on Schedule O.       9       X         Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)       10a       X         bif Yes, 'id the organization have written policies and procedures governing the advities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization rovide a complete corp of this form 900 to all members of its governing body before filing the form?       11a       X         b Describe in Schedule O the process, if any, used by the organization to review this Form 900. SEE SCHEDULE O       12a       X         12 a Did the organization provide a written whistleblower policy?       13       X       14       X         13 bid the organization have a written contict of interest po						7 a		Х			
a The governing body?       Ba         b Each committee with authority to act on behalf of the governing body?       Ba         9 Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Ves', browde the names and addresses on Schedule O       9         10a Did the organization have local chapters, branches, or affiliates?       Ives Nato         10a Did the organization have olcal chapters, branches, or affiliates?       Ives Nato         b if 'Yes,' did the organization have written policies and procedures governing body before filing the form?       Ives Nato         11a Has the organization have written policies and procedures governing body before filing the form?       Ives Nato         12a Did the organization have a written conflict of interest policy? If 'No' go to line 13       Ives 'Nato         12a Did the organization negularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O the process, if any, used by the organization policy?       Ives 'Nato         13 Did the organization negularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done.       SEE SCHEDDULE O         12c X       Id the organization have a written theoremporaneous substantiation of the deliberation and decision?       Id X         14 Did the organization have a written theoremporaneous substantiation of the deliberation and decision?       Id X         12 Did the organization						7 b		Х			
b Each committee with authority to act on behalf of the governing body?       8       8       X         9       Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? if Yes', provide the names and addresses on Schedule O.       9       X         Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)       Yes       No         10a Did the organization have local chapters, branches, or affiliates?.       10a       X         b if Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization proved this form 390 to all members of its governing body before filing the form?       11a       X         b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O       12a       12a       X         12a Did the organization nave a written conflict of interest policy? If Yo,' go to line 13.       12a       X       12a       X         13 Did the organization nave a written whistleblower policy?       13       X       14       X       14       X         14 Did the organization invea a written document retention and destruction policy?       13a       X       14       X         15 Did the process for determining compensation of the following persons include a review and approv	8	the following:	•								
9       Is there any officer, director, frustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If 'Yes,' provide the names and addresses on Schedule 0.       9       X         Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code).       10a Did the organization have local chapters, branches, or affiliates?.       Yes       No         10 a Did the organization have local chapters, branches, or affiliates?.       10a       10a       X         bif 'Vsc,' did the organization provide a complete copy of this form 990 ta all members of its governing body before filing the form?       10a       X         11 a Has the organization provide a complete copy of this form 990 ta all members of its governing body before filing the form?       11a       X         12 b Did the organization nevel as written conflict of interest policy? If 'No,' go to line 13.       12a       X         b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflict?       12a       X         13 Did the organization neva awritten whistleblower policy?       13a       X       12b       X         14 Did the organization neves and enterming companesation of the dollowing persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       12c       X         13 Did the organization inyest in, contribute assets to											
organization's mailing address? If 'Yes,' provide the names and addresses on Schedule 0		, , , , ,				8 b	Х				
10 a Did the organization have local chapters, branches, or affiliates?		organization's mailing address? If 'Yes,' provide the names and addresses on Schedule Q				-					
10a Did the organization have local chapters, branches, or affiliates?       10a       X         b If Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization for written policies and proceedures governing body before filing the form?       10a       X         11a Has the organization novided a complete copy of this Form 990 to all members of its governing body before filing the form?       11a       X         12a Did the organization novided a complete copy of this Form 990 to all members of its governing body before filing the form?       11a       X         b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?       12a       X         c Did the organization nave a written whistleblower policy?       17 No,' go to line 13a       X       12c       X         13 Did the organization have a written whistleblower policy?       14       X       12c       X         14 Did the organization nave a written document retention and destruction policy?       14       X       12a       X         15 Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?       15a       X       16a       X         b Other officers or key employees of the organization.       15b. describe the poccess in Schedule O (see instructions). <td>Se</td> <td>ection <b>B. Policies</b> (This Section B requests information about policies not req</td> <td>quirec</td> <td>d by the Int</td> <td>ernal Re</td> <td>1</td> <td></td> <td>· · ·</td>	Se	ection <b>B. Policies</b> (This Section B requests information about policies not req	quirec	d by the Int	ernal Re	1		· · ·			
b If Yes,' did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?       10b         11 a Has the organization norded a complete copy of this Form 990 to all members of its governing body before filing the form?       11a       X         12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13.       12a       12a       12a       12a       12a       12a       12a       12a       X       12a       12a       X       12a       12a       X       12a </td <td>_</td> <td></td> <td></td> <td></td> <td>ī</td> <td></td> <td>Yes</td> <td></td>	_				ī		Yes				
operations are consistent with the organization's exempt purposes?       10b         11 a Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?       11a Has the organization have a written conflict of interest policy? If 'No,' go to line 13.         b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O       12a X         b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflict?       12b X         c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done. SEE, SCHEDULE, O       12c X         13 Did the organization have a written whistleblower policy?       13 X       14 X         14 Did the organization have a written document retention and destruction policy?       14 X         15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       15a X         a The organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?       15b X         16a X       11's Yes' to the states with which a copy of this Form 990 is required to be filed >       CA	1					10 a		Х			
b Describe in Schedule O the process, if any, used by the organization to review this Form 990. SEE SCHEDULE O       12a         12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13		operations are consistent with the organization's exempt purposes?									
12a Did the organization have a written conflict of interest policy? If 'No,' go to line 13	1					11 a	Х				
b Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?       12 b X         c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done SEE. SCHEDULE O	_										
to conflicts?       12b       X         c Did the organization regularly and consistently monitor and enforce compliance with the policy? If 'Yes,' describe in Schedule O how this was done       12c       X         13 Did the organization have a written whistleblower policy?       13       X         14 Did the organization have a written whistleblower policy?       13       X         15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       14       X         a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE. O.       15a       X         b Other officers or key employees of the organization       15b       X       16a       X         If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).       16a       X       16a       X         b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization 5 exempt status with respect to such arrangements?       16b       16b         Section C. Disclosure       17       List the states with which a copy of this Form 990 is required to be filed ▶       CA       16b       16b         18       Section 6104 requires an organization to make its Form	12					12a	Х				
Schedule O how this was done       SEE. SCHEDULE 0       12 c X         13 Did the organization have a written whistleblower policy?       13 X         14 Did the organization have a written document retention and destruction policy?       14 X         15 Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       14 X         16 Did the organization's CEO, Executive Director, or top management official. SEE SCHEDULE 0       15 X         17 Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).       16 a         16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?       16 a         b If 'Yes,' toil the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?       16 b         Section C. Disclosure       16 N       16 N         17 List the states with which a copy of this Form 990 is required to be filed >       CA         18 Own website       Another's website       Vpon request       Other (explain on Schedule O)         19 Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements availa		to conflicts?				12b	Х				
14       Did the organization have a written document retention and destruction policy?       14       X         15       Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       14       X         a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE . 0.       15a       X         b Other officers or key employees of the organization.       15b       X       15b       X         If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).       16a       X       16a       X         b If 'Yes', 'did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?       16a       X         17       List the states with which a copy of this Form 990 is required to be filed ▶       CA       16b       16b         18       Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.       Image: C		Schedule O how this was done SEE . SCHEDULE . O									
15       Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?         a The organization's CEO, Executive Director, or top management official. SEE . SCHEDULE. O.       15a       X         b Other officers or key employees of the organization.       15b       X         if 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).       16a       15b       X         16a       Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?       16a       X         b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?       16a       X         Section C. Disclosure       17       List the states with which a copy of this Form 990 is required to be filed ▶       CA         18       Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.       Image: Check all that apply.         Image: Construction on Schedule 0       Image: Check all that apply.       Image: Check all that apply.         Image: Check all the name,					l l						
persons, comparability data, and contemporaneous substantiation of the deliberation and decision?       15a         a The organization's CEO, Executive Director, or top management official SEE . SCHEDULE. O.       15a         b Other officers or key employees of the organization.       15b         If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).       15b         16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?       16a         b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?       16b         Section C. Disclosure       16b       16b         17       List the states with which a copy of this Form 990 is required to be filed ▶       CA         18       Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.         X       Own website       X       Upon request       Other (explain on Schedule O)         19       Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.       SEE SCHEDULE O						14	Х				
<ul> <li>b Other officers or key employees of the organization.</li> <li>If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).</li> <li>16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?.</li> <li>b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?</li> <li>Section C. Disclosure</li> <li>17 List the states with which a copy of this Form 990 is required to be filed ► CA</li> <li>18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.</li> <li>X Own website Another's website X Upon request Other (explain on Schedule O)</li> <li>19 Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. SEE SCHEDULE O</li> <li>20 State the name, address, and telephone number of the person who possesses the organization's books and records ►</li> </ul>	1										
If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions). 16a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?											
16 a Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?						15 b	Х				
taxable entity during the year?       16 a       X         b If 'Yes,' did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?       16 a       X         Section C. Disclosure       16 b       16 b       16 b         17 List the states with which a copy of this Form 990 is required to be filed ▶       CA       18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.       ○ Other (explain on Schedule O)         19 Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.       SEE SCHEDULE O         20 State the name, address, and telephone number of the person who possesses the organization's books and records ▶		If 'Yes' to line 15a or 15b, describe the process in Schedule O (see instructions).									
participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?	10					16 a		Х			
Section C. Disclosure         17       List the states with which a copy of this Form 990 is required to be filed ►       CA         18       Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.         Image: Imag		participation in joint venture arrangements under applicable federal tax law, and take steps	to safe	eguard the		16 b					
<ul> <li>18 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.</li> <li>X Own website Another's website X Upon request Other (explain on Schedule O)</li> <li>19 Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year. SEE SCHEDULE O</li> <li>20 State the name, address, and telephone number of the person who possesses the organization's books and records ►</li> </ul>	Se										
available for public inspection. Indicate how you made these available. Check all that apply.         X       Own website       Another's website       X       Upon request       Other (explain on Schedule O)         19       Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.       SEE       SCHEDULE       O         20       State the name, address, and telephone number of the person who possesses the organization's books and records ►	1	7 List the states with which a copy of this Form 990 is required to be filed $\blacktriangleright$ <u>CA</u>									
X       Own website       Another's website       X       Upon request       Other (explain on Schedule O)         19       Describe on Schedule 0 whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.       SEE       SCHEDULE       O         20       State the name, address, and telephone number of the person who possesses the organization's books and records ►	1	8 Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A, if applicable available for public inspection. Indicate how you made these available. Check all that apply.	e), 990	, and 990-T (	(Section 50	01(c)(3	)s on	ly)			
the public during the tax year. SEE SCHEDULE O 20 State the name, address, and telephone number of the person who possesses the organization's books and records ►		X Own website Another's website X Upon request Oth	ner <i>(exp</i>	plain on Scheo	dule O)						
20 State the name, address, and telephone number of the person who possesses the organization's books and records ►	19		oolicy, ar	nd financial state	ements availa	ole to					
KATY CASTAGNA 60 GARDEN COURT, SUITE 350 MONTEREY CA 93940 831-372-8026	2		ooks ar	nd records 🕨							
		KATY CASTAGNA 60 GARDEN COURT, SUITE 350 MONTEREY CA 9394	0 83	1-372-80	26						

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Form 990 (2020) UNITED WAY OF MONTEREY COUNTY	94-1322169	Page 7
Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Independent Contractors	Compensated Employe	es, and
Check if Schedule O contains a response or note to any line in this Part VII		
Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensa	ted Employees	<u> </u>
<ul> <li>1 a Complete this table for all persons required to be listed. Report compensation for the calendar year ending organization's tax year.</li> <li>List all of the organization's current officers, directors, trustees (whether individuals or organization)</li> </ul>		

rya s), reg compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.

• List all of the organization's current key employees, if any. See instructions for definition of 'key employee.'

• List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.

• List all of the organization's former officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.

• List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

See instructions for the order in which to list the persons above.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

			(C)							
	(A) Name and title	(B) Average hours	director/trustee)		(D) Reportable compensation from	<b>(E)</b> Reportable compensation from	<b>(F)</b> Estimated amount of other			
		per week (list any hours for related organiza- tions below dotted line)	Individual trustee or director	Institutional trustee	Néjeon	Highest compensated	Former	the organization (W-2/1099-MISC)	related organizations (W-2/1099-MISC)	compensation from the organization and related organizations
_(1)	KATY_CASTAGNA	40								
	PRESIDENT & CEO	0		Х	Κ			133,228.	0.	17,000.
_(2)	BRIAN ERBELE	40								
	VP FINANCE	0		Х	Χ			100,682.	0.	1,157.
(3)	SANDI EASON	2								
	CHAIR ELECT	0	Х	Х	Κ			0.	0.	0.
_(4)	MICHELLE_CZARNECKI	2								
	BOARD MEMBER	0	Х					0.	0.	0.
_(5)	WILLARD LEWALLEN	2								
	VC DEVELOPMENT	0	Х	X	Χ			0.	0.	0.
(6)	BRETT HARRELL	2								
	PAST CHAIRMAN	0	Х	X	Χ			0.	0.	0.
_(7)_	MONICA TOVAR	2								
	BOARD MEMBER	0	Х					0.	0.	0.
(8)	LEINETTE_LIMTIACO	2								
	BOARD MEMBER	0	Х					0.	0.	0.
(9)	RENE_LMENDEZ	2								
	BOARD MEMBER	0	Х					0.	0.	0.
(10)	JUAN P. RODRIGUEZ	2								
	BOARD MEMBER	0	Х					0.	0.	0.
(11)	DEACON WARREN HOY	2								
	VC INVESTMENTS	0	Х	Х	Χ			0.	0.	0.
(12)	STEVE EMERSON	2								
	TREASURER	0	Х	Х	Χ			0.	0.	0.
(13)	DEBORAH SOBER	2								
	SECRETARY	0	Х	Х	Χ			0.	0.	0.
(14)	JASMINE NGUYEN	2								
	BOARD MEMBER	0	Х					0.	0.	0.
BAA		TEEA0	107L	10/07/2	0					Form <b>990</b> (2020)

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Part VII	Section A. Officers, Directors, Tru	istees, I	Key Employees, and	d Highest Con	pensated Emp	loyees (continued)
		(B)	(C)			
	(A) Name and title	Average hours per week (list any hours for related organiza - tions below dotted line)	Position (do not check more than one box, unless person is both an officer and a director/trustee) Highest compensa or director Ufflicer or director	compensation from	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations

(A) Name and title	Average (do not check more than one hours box, unless person is both an		(D) Reportable	(E) Reportable	Estim	(F)						
	per week (list any hours for related organiza - tions below detted	fi Individual trustee				is Highest compensated		compensation from the organization (W-2/1099-MISC)	compensation from related organizations (W-2/1099-MISC)	compe the o an	ated amo of other nsation fi rganizatio d related anizations	rom on
	dotted line)	ee	stee			isated						
(15) ANN KERN BOARD MEMBER	<u>2</u> 0	X						0.	0.			0.
(16) DOUG_YOUNT CHAIRMAN	<u>2_</u>	X		Х				0.	0.			0.
(17) JACOB MARTINEZ	2			71				0.				0.
BOARD MEMBER (18)	0	Х						0.	0.			0.
		•										
(19)		-										
(20)												
(21)												
(22)												
(23)												
(24)												
(24)												
(25)												
1 b Subtotal								233,910.	0.		18,1	57.
c Total from continuation sheets to Part VII, Section d Total (add lines 1b and 1c)								0. 233,910.	0.		18,1	0.
2 Total number of individuals (including but not limited from the organization ► 2							ved			ensatio		<u> </u>
											Yes	No
3 Did the organization list any former officer, direct on line 1a? If 'Yes,' complete Schedule J for such	tor, truste h <i>individu</i>	e, ke <i>al</i>	ey en	nplo	oyee	e, or I	high 	nest compensated	employee	. 3		Х
<b>4</b> For any individual listed on line 1a, is the sum of the organization and related organizations greate such individual.	r than \$1	50,00	20?	lf 'Y	tion ′ <i>es,</i>	and ' <i>com</i>	oth ple	er compensation te Schedule J for	from	4	X	
5 Did any person listed on line 1a receive or accrue for services rendered to the organization? If 'Yes	e compen	isatio	n fro	om a	any	unre	late	d organization or	individual	5		Х
Section B. Independent Contractors	, comple		Jieu	ule	J 10	i suc	n p	erson		. J		Λ
<ol> <li>Complete this table for your five highest compensation from the organization. Report compensation</li> </ol>	sated inde sation for	epen the c	dent alenc	cor dar y	ntra year	ctors endii	tha ng w	t received more the the or with or within the or	nan \$100,000 of ganization's tax year			
(A) Name and business addr					-			<b>(B)</b> Description of			<b>C)</b> Insatior	n
			- IJ	/*		I		ular usari - I	the sur			
2 Total number of independent contractors (including b \$100,000 of compensation from the organization		ited to	U tho	se li	ISTEC	a abov	ve) v	who received more	เกลก			

# Form 990 (2020) UNITED WAY OF MONTEREY COUNTY Part VIII Statement of Revenue

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Par	t VIII Statement of Revenue Check if Schedule O contains a response or note to any	y line in this Part V			
		<b>(A)</b> Total revenue	<b>(B)</b> Related or exempt function revenue	<b>(C)</b> Unrelated business revenue	<b>(D)</b> Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1 a Federated campaigns1 ab Membership dues1 bc Fundraising events1 c				
àifts, ar Ai	d Related organizations 1d				
ns, ( Simil	e Government grants (contributions) 1e 5,939,820. f All other contributions, gifts, grants, and				
her :	similar amounts not included above 1f 2,108,565.				
ti ti	g Noncash contributions included in lines 1a-1f 1g 5, 400.				
	h Total. Add lines 1a-1f► Business Code	8,048,385.			
Program Service Revenue	2a ADMINISTRATIVE INCOME 900099	6,397.	6,397.		
еНе	b				
s vic	c				
л Sr	e				
ogra	f All other program service revenue				
å	g Total. Add lines 2a-2f	6,397.			
	3 Investment income (including dividends, interest, and other similar amounts)►	40,085.			40,085.
	4 Income from investment of tax-exempt bond proceeds ►				
	5 Royalties				
	6 a Gross rents				
	b Less: rental expenses 6b				
	c Rental income or (loss) 6c d Net rental income or (loss)►				
	<b>7 a</b> Gross amount from (i) Securities (ii) Other				
	sales of assets other than inventory 7a				
	b Less: cost or other basis and sales expenses 7b				
	c Gain or (loss) 7c				
	d Net gain or (loss)►				
ne	8 a Gross income from fundraising events (not including \$				
ven	of contributions reported on line 1c).				
Ъ	See Part IV, line 18 8a				
Other Revenue	b Less: direct expenses 8b c Net income or (loss) from fundraising events►				
0	9 a Gross income from gaming activities.				
	See Part IV, line 19				
	b Less: direct expenses 9b c Net income or (loss) from gaming activities►				
	10 a Gross sales of inventory, less         returns and allowances         10 a				
	<b>b</b> Less: cost of goods sold				
6	c Net income or (loss) from sales of inventory► Business Code				
an e	11a <u>MISCELLANEOUS 900099</u>	587.			587.
scellaneo Revenue	b				
Miscellaneous Revenue	d All other revenue				
Ϊ	e Total. Add lines 11a-11d	587.			
	12 Total revenue. See instructions	8,095,454.	6,397.	0.	40,672.

# Form 990 (2020) UNITED WAY OF MONTEREY COUNTY

# Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

	Check if Schedule O contains a response or note to any line in this Part IX								
	not include amounts reported on lines 7b, 8b, 9b, and 10b of Part VIII.	<b>(A)</b> Total expenses	<b>(B)</b> Program service expenses	(C) Management and general expenses	<b>(D)</b> Fundraising expenses				
1	organizations and domestic governments. See Part IV, line 21	5,331,483.	5,331,483.						
2	Grants and other assistance to domestic individuals. See Part IV, line 22	-,,							
3	Grants and other assistance to foreign organizations, foreign governments, and for- eign individuals. See Part IV, lines 15 and 16								
4 5	Benefits paid to or for members Compensation of current officers, directors, trustees, and key employees	252,067.	82,011.	161,057.	8,999.				
6	Compensation not included above to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)	0.	0.	0.	0.				
7	Other salaries and wages	962,216.	657,389.	140,584.	164,243.				
8	Pension plan accruals and contributions (include section 401(k) and 403(b)	502,210.		110,004.	101,213.				
	employer contributions)	63,048.	38,390.	15,662.	8,996.				
9	Other employee benefits	147,870.	90,043.	36,734.	21,093.				
10	Payroll taxes	95,002.	57,847.	23,598.	13,557.				
11	Fees for services (nonemployees):								
i	a Management								
	<b>)</b> Legal								
	c Accounting	26,600.	16,197.	6,607.	3,796.				
(	Lobbying								
(	e Professional fundraising services. See Part IV, line 17								
	Investment management fees	19,840.	12,081.	4,928.	2,831.				
	Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule 0.)	486,184.	480,909.	4,385.	890.				
	Advertising and promotion	22,467.	20,329.	150.	1,988.				
13	Office expenses	79,047.	54,851.	17,714.	6,482.				
14	Information technology								
15	Royalties	100.040		00.040	10.040				
16		109,942.	57,057.	39,043.	13,842.				
17 18									
10	expenses for any federal, state, or local public officials	11.000	0.000						
19	Conferences, conventions, and meetings	11,066.	9,699.	770.	597.				
20 21	Interest								
21 22	Depreciation, depletion, and amortization	16 070	14 606	071	EUD				
22 23		16,072. 8,871.	<u>14,696.</u> 6,279.	874.	<u> </u>				
23 24	Other expenses. Itemize expenses not covered above (List miscellaneous expenses on line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.).	0,0/1.	0,219.	1,040.	940.				
i	PROGRAM AND CAMPAIGN MATERIALS	115,274.	112,088.	1,055.	2,131.				
I	DUES PAID TO UNITED WAY	48,448.	29,501.	12,035.	6,912.				
	SPECIAL EVENTS	4,445.	3,635.	322.	488.				
(	MISCELLANEOUS	2,500.	2,500.	•					
(	All other expenses.	,	,						
25		7,802,442.	7,076,985.	467,164.	258,293.				
26	Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here ► if following SOP 98-2 (ASC 958-720)								

# Form 990 (2020) UNITED WAY OF MONTEREY COUNTY Part X Balance Sheet

Γĉ		Check if Schedule O contains a response or note to	o any line	in this Part X			
		,			<b>(A)</b> Beginning of year		<b>(B)</b> End of year
	1	Cash – non-interest-bearing			474,114.	1	4,205,872.
	2	Savings and temporary cash investments			4,183,456.	2	2,342,919.
	3	Pledges and grants receivable, net		575,319.	3	5,727,123.	
	4	Accounts receivable, net	· · · ·	4	, ,		
	5	Loans and other receivables from any current or form trustee, key employee, creator or founder, substantia controlled entity or family member of any of these pe	ner officer, I contribut rsons	director, or, or 35%		5	
	6	Loans and other receivables from other disqualified p	ersons (as	s defined under			
		section 4958(f)(1)), and persons described in section	4958(c)(3	)(B)		6	
	7	Notes and loans receivable, net				7	
ts	8	Inventories for sale or use				8	
Assets	9	Prepaid expenses and deferred charges			37,458.	9	82,484.
Ä	10 a	Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10 a	186,089.			
	b	Less: accumulated depreciation	10b	170,157.	32,004.	10 c	15,932.
	11	Investments – publicly traded securities				11	,
	12	Investments – other securities. See Part IV, line 11.				12	
	13	Investments – program-related. See Part IV, line 11.				13	
	14	Intangible assets.				14	
	15	Other assets. See Part IV, line 11			928,614.	15	1,141,741.
	16	Total assets. Add lines 1 through 15 (must equal line	33)		6,230,965.	16	13,516,071.
	17	Accounts payable and accrued expenses			200,331.	17	193,333.
	18	Grants payable			545,715.	18	463,763.
	19	Deferred revenue			30,190.	19	23,798.
	20	Tax-exempt bond liabilities		[		20	
es	21	Escrow or custodial account liability. Complete Part	IV of Sche	dule D		21	
Liabilities	22	Loans and other payables to any current or former of key employee, creator or founder, substantial contribu- controlled entity or family member of any of these pe	ficer, dired utor, or 35	ctor, trustee, %		22	
	23	Secured mortgages and notes payable to unrelated th				23	
	24	Unsecured notes and loans payable to unrelated third	•			24	
	25	Other liabilities (including federal income tax, payable and other liabilities not included on lines 17-24). Corr	•		209,547.	25	7,100,000.
	26	Total liabilities. Add lines 17 through 25			985,783.	26	7,780,894.
ses		Organizations that follow FASB ASC 958, check here		-	50077001		
ŭ	07	and complete lines 27, 28, 32, and 33.		-	4 7 67 007	07	4 0 6 4 6 0 0
3al	27	Net assets without donor restrictions			4,767,297.	27	4,964,608.
ц Ц	28				477,885.	28	770,569.
Net Assets or Fund Balances		Organizations that do not follow FASB ASC 958, che and complete lines 29 through 33.	ck nere P				
ō	29	Capital stock or trust principal, or current funds				29	
ets	30	Paid-in or capital surplus, or land, building, or equipn	nent fund.			30	
SS	31	Retained earnings, endowment, accumulated income				31	
∋t./	32	Total net assets or fund balances		[	5,245,182.	32	5,735,177.
ž	33	Total liabilities and net assets/fund balances			6,230,965,	33	13,516,071.

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Form 990 (2020)

Page 11

Form	1 990 (2020) UNITED WAY OF MONTEREY COUNTY 94-	1322169	)	Pa	ige <b>12</b>
Par	t XI Reconciliation of Net Assets				
	Check if Schedule O contains a response or note to any line in this Part XI.				
1	Total revenue (must equal Part VIII, column (A), line 12)	1	8,0	95,4	154.
2	Total expenses (must equal Part IX, column (A), line 25).	2		02,4	
3	Revenue less expenses. Subtract line 2 from line 1	3		93,0	
4	Net assets or fund balances at beginning of year (must equal Part X, line 32, column (A))	4		45,1	
5	Net unrealized gains (losses) on investments	5			983.
6	Donated services and use of facilities	6			
7	Investment expenses	7			
8	Prior period adjustments	8			
9	Other changes in net assets or fund balances (explain on Schedule O)	9			0.
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 32,				
	column (B))	10	5,7	35,1	.77.
Par	t XII Financial Statements and Reporting				
	Check if Schedule O contains a response or note to any line in this Part XII				. П
				Yes	No
1	Accounting method used to prepare the Form 990: Cash X Accrual Other				
	If the organization changed its method of accounting from a prior year or checked 'Other,' explain in Schedule O.				
2 a	a Were the organization's financial statements compiled or reviewed by an independent accountant?		2a		Х
	If 'Yes,' check a box below to indicate whether the financial statements for the year were compiled or review separate basis, consolidated basis, or both: Separate basis Consolidated basis Both consolidated and separate basis	ed on a			
ł	Were the organization's financial statements audited by an independent accountant?		2 b	Х	
	If 'Yes,' check a box below to indicate whether the financial statements for the year were audited on a separa basis, consolidated basis, or both: X Separate basis Consolidated basis Both consolidated and separate basis				
	If 'Yes' to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit				
ſ	review, or compilation of its financial statements and selection of an independent accountant?	, 	2 c	Х	
	If the organization changed either its oversight process or selection process during the tax year, explain on Schedule O.				
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		3a	Х	
ł	<b>p</b> If 'Yes,' did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why on Schedule O and describe any steps taken to undergo such audits		3b	Х	
BAA					(2020)

SCH	EDUL	E A	
(Form	990 o	r 990-F	7

# **Public Charity Status and Public Support**

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust. ► Attach to Form 990 or Form 990-EZ

			••
► Go to www.irs.g	ov/Form990 for ins	tructions and the	latest information.

2020
Open to Public

OMB No. 1545-0047

Depart Interna	partment of the Treasury ernal Revenue Service         Go to www.irs.gov/Form990 for instructions and the latest information.         Inspection						Inspection		
Name	Name of the organization Employer identification number						ation number		
1	TED WAY OF						94-132216		
Par				organizations must				ctions.	
	Ĕ-	•		For lines 1 through 12,		2	,		
1				hurches described in <b>sect</b>			í).		
2				Schedule E (Form 990 or					
3 4		A hospital or a cooperative hospital service organization described in <b>section 170(b)(1)(A)(iii)</b> . A medical research organization operated in conjunction with a hospital described in <b>section 170(b)(1)(A)(iii)</b> . Enter the hospital's							
-									
5	An organization operated for the benefit of a college or university owned or operated by a governmental unit described in section 170(b)(1)(A)(iv). (Complete Part II.)								
6	A federal, sta	ate, or local gov	ernment or governme	ental unit described in s	ection 1	70(b)(1)	)(A)(v).		
7	X An organization in section 17	on that normally ( 0(b)(1)(A)(vi).	receives a substantial p (Complete Part II.)	part of its support from a	governm	ental un	it or from the general pul	olic described	
8	A community	trust described	l in section 170(b)(1)(	A)(vi). (Complete Part I	l.)				
9		r a non-land-gra	nt college of agriculture	ction 170(b)(1)(A)(ix) operative (see instructions). Enter	the nam	ne, city, a			
10	An organization that normally receives (1) more than 33-1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions, subject to certain exceptions; and (2) no more than 33-1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See section 509(a)(2). (Complete Part III.)								
11	An organizati	ion organized a	nd operated exclusive	ely to test for public safe	ety. See	sectior	n 509(a)(4).		
12	or more publi	icly supported c	organizations describe	ely for the benefit of, to ad in <b>section 509(a)(1)</b> of upporting organization a	ir <b>sectio</b>	n 509(a	)(2). See section 509(a	ut the purposes of one <b>)(3).</b> Check the box in	
а	Type I. A supp		on operated, supervise	d, or controlled by its sup t a majority of the director				the supported on. <b>You must</b>	
b	management	pporting organiz of the supporting ete Part IV, Sect	organization vested in	controlled in connection the same persons that c	with its ontrol or	support manage	ed organization(s), by the supported organizat	having control or ion(s). <b>You</b>	
C	Type III function	onally integrated s) (see instruct	. A supporting organizat ions). <b>You must com</b>	tion operated in connection plete Part IV, Sections	n with, ar <b>A, D, an</b> e	nd functio d E.	onally integrated with, its	supported	
d	functionally in instructions).	unctionally integ ntegrated. The o You must com	rated. A supporting org organization generally plete Part IV, Section	anization operated in cor must satisfy a distribu <b>s A and D, and Part V.</b>	nnection tion requ	with its s uiremen	supported organization(s) t and an attentiveness	) that is not requirement (see	
е				en determination from t		that it is	а Туре I, Туре II, Тур	e III functionally	
f				supporting organization					
			n about the supported						
	(i) Name of supported of	organization	(ii) EIN	(iii) Type of organization (described on lines 1-10 above (see instructions))	(iv) I organizat in your g docur	s the ion listed overning nent?	(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)	
					Yes	No			
(A)									
<u>(B)</u>									
(C)									
<u>(D)</u>									
<u>(E)</u>									
Total									

Schedule A (Form 990 or 990-EZ) 2020	UNITED	WAY	OF	MONTEREY	COUNTY
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Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi) (Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

# Section A. Public Support

Cale begi	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	<b>(d)</b> 2019	<b>(e)</b> 2020	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include any 'unusual grants.')	3,240,130.	2,128,053.	3,186,176.	3,602,462.	8,048,385.	20,205,206.
2	Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						0.
3	The value of services or facilities furnished by a governmental unit to the organization without charge						0.
4	Total. Add lines 1 through 3	3,240,130.	2,128,053.	3,186,176.	3,602,462.	8,048,385.	20,205,206.
5	The portion of total contributions by each person (other than a governmental unit or publicly supported organization) included on line 1 that exceeds 2% of the amount shown on line 11, column (f)						3,770,353.
6	Public support. Subtract line 5 from line 4						16,434,853.
Sec	tion B. Total Support						
	ndar year (or fiscal year nning in) ►	<b>(a)</b> 2016	<b>(b)</b> 2017	<b>(c)</b> 2018	<b>(d)</b> 2019	<b>(e)</b> 2020	<b>(f)</b> Total
7	Amounts from line 4	3,240,130.	2,128,053.	3,186,176.	3,602,462.	8,048,385.	20,205,206.
8	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	16,034.	31,208.	57,819.	92,705.	40,085.	237,851.
9	Net income from unrelated business activities, whether or not the business is regularly carried on				,		0.
10	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.) SEE TART VI	2,084.	3,006.	2,277.	4,234.	587.	12,188.
11	Total support. Add lines 7 through 10						20,455,245.
12	Gross receipts from related activ	vities, etc. (see ins	structions)				56,734.
13	First 5 years. If the Form 990 is organization, check this box and	for the organization stop here	on's first, second,	, third, fourth, or f	ifth tax year as a	section 501(c)(3)	►
Sec	tion C. Computation of Pu	blic Support P	ercentage				
	Public support percentage for 20						80.35%
15	Public support percentage from	2019 Schedule A,	Part II, line 14			15	74.10 %
16a	33-1/3% support test-2020. If t and stop here. The organization	he organization di qualifies as a pul	id not check the b plicly supported o	oox on line 13, an rganization	d line 14 is 33-1/3	3% or more, checl	this box     ► X
b	33-1/3% support test-2019. If the and stop here. The organization	ne organization die i qualifies as a pu	d not check a box blicly supported c	on line 13 or 16a	a, and line 15 is 3	3-1/3% or more, o	check this box
17a	<b>10%-facts-and-circumstances te</b> or more, and if the organization the organization meets the facts	meets the facts-a	nd-circumstances	s test, check this I	box and <b>stop here</b>	. Explain in Part	VI how
	<b>10%-facts-and-circumstances te</b> or more, and if the organization organization meets the 'facts-an	meets the facts-a d-circumstances'	nd-circumstances test. The organization	s test, check this l ation qualifies as	box and <b>stop here</b> a publicly support	e. Explain in Part ed organization	VI how the
18	Private foundation. If the organi	zation did not che	ck a box on line	13, 16a, 16b, 17a	, or 17b, check th	is box and see ins	structions ►
BAA					Sc	hedule A (Earm 9	90 or 990-EZ) 2020

Schedule A (Form 990 or 990-EZ) 2020

# Part III

Support Schedule for Organizations Described in Section 509(a)(2) (Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Sec	tion A. Public Support						
Calend	lar year (or fiscal year beginning in) 🕨	(a) 2016	(b) 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
1	Gifts, grants, contributions, and membership fees received. (Do not include						
2	any 'unusual grants.')						
2	Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's						
	tax-exempt purpose						
3	Gross receipts from activities that are not an unrelated trade or business under section 513.						
4	Tax revenues levied for the organization's benefit and either paid to or expended on						
5	its behalf The value of services or facilities furnished by a governmental unit to the organization without charge						
	<b>Total.</b> Add lines 1 through 5 Amounts included on lines 1,						
	2, and 3 received from disqualified persons.						
b	Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
С	Add lines 7a and 7b						
8	Public support. (Subtract line 7c from line 6.)						
Sec	tion B. Total Support						
	dar year (or fiscal year beginning in) ►	(a) 2016	<b>(b)</b> 2017	(c) 2018	(d) 2019	(e) 2020	(f) Total
	Amounts from line 6	(u) 2010	(6) 2017	(0) 2010	(4) 2015	(0) 2020	(i) rotai
-	Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from						
b	similar sources Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
с 11	Add lines 10a and 10b Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12	Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)						
13	Total support. (Add lines 9, 10c, 11, and 12.)						
14	First 5 years. If the Form 990 is organization, check this box and						•
Sec	tion C. Computation of Pu	blic Support P	Percentage				
15	Public support percentage for 20	20 (line 8, colum	n (f), divided by li	ine 13, column (f	))	15	0/0
16	Public support percentage from	2019 Schedule A.	Part III, line 15.		·		0/0
	tion D. Computation of Inv						
17	Investment income percentage f		3		umn (f))		00
	Investment income percentage f			-			00 00
18							
	<b>33-1/3% support tests—2020.</b> If is not more than 33-1/3%, check	this box and <b>sto</b>	p here. The orgar	nization qualifies	as a publicly supp	orted organization	•
	<b>33-1/3% support tests—2019.</b> If the line 18 is not more than 33-1/3%	, check this box	and <b>stop here.</b> Th	ie organization qι	alifies as a public	ly supported organ	nization 🕨
20	Private foundation. If the organi	zation did not che	eck a box on line	14, 19a, or 19b, o	check this box and	see instructions	····· ►

# Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked box 12a, Part I, complete Sections A and B. If you checked box 12b, Part I, complete Sections A and C. If you checked box 12c, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A, D, and E. If you checked box 12d, Part I, complete Sections A and D, and complete Part V.)

# Section A. All Supporting Organizations

Yes No Are all of the organization's supported organizations listed by name in the organization's governing documents? 1 If 'No,' describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain. 1 2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? If 'Yes,' explain in Part VI how the organization determined that the supported organization was 2 described in section 509(a)(1) or (2). 3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? If 'Yes,' answer lines 3b and 3c below. 3a **b** Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? If 'Yes,' describe in **Part VI** when and how the organization made the determination. 3b c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? If 'Yes,' explain in **Part VI** what controls the organization put in place to ensure such use. 3c 4a Was any supported organization not organized in the United States ('foreign supported organization')? If 'Yes' and if you checked box 12a or 12b in Part I, answer lines 4b and 4c below. 4a **b** Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? If 'Yes,' describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations. Δh **c** Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? If 'Yes,' explain in **Part VI** what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes. 4c 5a Did the organization add, substitute, or remove any supported organizations during the tax year? If 'Yes,' answer lines 5b and 5c below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document). 5a b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document? 5b c Substitutions only. Was the substitution the result of an event beyond the organization's control? 5c Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one 6 or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of 6 the filing organization's supported organizations? If 'Yes,' provide detail in Part VI. 7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? If 'Yes,' complete Part I of Schedule L (Form 990 or 990-EZ). 7 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? If 'Yes,' 8 complete Part I of Schedule L (Form 990 or 990-EZ). 8 9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons, as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? If 'Yes,' provide detail in Part VI. 9a **b** Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? *If 'Yes,' provide detail in Part VI.* 9b c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? *If 'Yes,' provide detail in Part VI.* 9c 10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? If 'Yes,' answer line 10b below. 10a **b** Did the organization have any excess business holdings in the tax year? (Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.). 10b

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Par	t IV  Supporting Organizations (continued)		
		Yes	No
11	Has the organization accepted a gift or contribution from any of the following persons?		
a	A person who directly or indirectly controls, either alone or together with persons described in lines 11b and 11c below, the governing body of a supported organization?		
	the governing body of a supported organization? 11a		
ł	A family member of a person described in line 11a above? 11b		
C	A 35% controlled entity of a person described in line 11a or 11b above? If 'Yes' to line 11a, 11b, or 11c, provide detail in <b>Part VI</b> .		

# Section B. Type I Supporting Organizations

- 1 Did the governing body, members of the governing body, officers acting in their official capacity, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's officers, directors, or trustees at all times during the tax year? If 'No,' describe in **Part VI** how the supported organization (s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove officers, directors, or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.
- 2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? *If 'Yes,' explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.*

# Section C. Type II Supporting Organizations

 Yes
 No

 1
 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? If 'No,' describe in **Part VI** how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).
 1

# Section D. All Type III Supporting Organizations

			Yes	No
1	Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the			
	organization's governing documents in effect on the date of notification, to the extent not previously provided?	1		
2	Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? If 'No,' explain in <b>Part VI</b> how			
	the organization maintained a close and continuous working relationship with the supported organization(s).	2		
3	By reason of the relationship described in line 2, above, did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? If 'Yes,' describe in <b>Part VI</b> the role the organization's supported organizations played			
	in this regard.	3		

# Section E. Type III Functionally Integrated Supporting Organizations

- 1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).
  - a The organization satisfied the Activities Test. Complete line 2 below.
  - **b** The organization is the parent of each of its supported organizations. *Complete line 3 below.*
  - c The organization supported a governmental entity. Describe in **Part VI** how you supported a governmental entity (see instructions).

# 2 Activities Test. Answer lines 2a and 2b below.

- a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? If 'Yes,' then in **Part VI identify those supported** organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.
- b Did the activities described in line 2a, above, constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? If 'Yes,' explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.
- 3 Parent of Supported Organizations. Answer lines 3a and 3b below.
- a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? If 'Yes' or 'No,' provide details in **Part VI**.
- **b** Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? If 'Yes,' describe in **Part VI** the role played by the organization in this regard.

Schedule A (Form 990 or 990-EZ) 2020

Yes

2a

2b

3a

3h

No

Yes

1

2

No

# Schedule A (Form 990 or 990-EZ) 2020 UNITED WAY OF MONTEREY COUNTY Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

01 1	2001 00	
94-1	.322169	

Page 6

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). See instructions. All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Sec	tion A – Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1		
2	Recoveries of prior-year distributions	2		
3	Other gross income (see instructions)	3		
4	Add lines 1 through 3.	4		
5	Depreciation and depletion	5		
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6		
7	Other expenses (see instructions)	7		
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8		
Sec	tion B – Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):			
a	Average monthly value of securities	1a		
ł	Average monthly cash balances	1b		
C	Fair market value of other non-exempt-use assets	1c		
C	Total (add lines 1a, 1b, and 1c)	1d		
e	Discount claimed for blockage or other factors (explain in detail in <b>Part VI</b> ):			
2	Acquisition indebtedness applicable to non-exempt-use assets	2		
3	Subtract line 2 from line 1d.	3		
4	Cash deemed held for exempt use. Enter 0.015 of line 3 (for greater amount, see instructions).	4		
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5		
6	Multiply line 5 by 0.035.	6		
7	Recoveries of prior-year distributions	7		
8	Minimum Asset Amount (add line 7 to line 6)	8		
Sec	tion C – Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, column A)	1		
2	Enter 0.85 of line 1.	2		
3	Minimum asset amount for prior year (from Section B, line 8, column A)	3		
4	Enter greater of line 2 or line 3.	4		
5	Income tax imposed in prior year	5		
6	<b>Distributable Amount.</b> Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6		
7	Check here if the current year is the organization's first as a non-functionally inte	arated	Type III supporting or	nanization

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

BAA

Schedule A (Form 990 or 990-EZ) 2020

Pa		upporting Organiza	ations (continue	ed)	
Sec	tion D – Distributions				Current Year
1	Amounts paid to supported organizations to accomplish exempt pu	irposes		1	
2	Amounts paid to perform activity that directly furthers exempt purposes	of supported organizatior	IS,		
	in excess of income from activity			2	
	Administrative expenses paid to accomplish exempt purposes of su	upported organizations		3	
4	Amounts paid to acquire exempt-use assets			4	
	Qualified set-aside amounts (prior IRS approval required – provide	e details in <b>Part VI</b> )		5	
	Other distributions (describe in <b>Part VI</b> ). See instructions.			6	
			1.1.21	7	
8	Distributions to attentive supported organizations to which the organizati in <b>Part VI</b> ). See instructions.	ion is responsive (provide	details	8	
9	Distributable amount for 2020 from Section C, line 6			9	
10	Line 8 amount divided by line 9 amount			10	
	tion E – Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributi Pre-2020	ons	(iii) Distributable Amount for 2020
1	Distributable amount for 2020 from Section C, line 6				
2	Underdistributions, if any, for years prior to 2020 (reasonable cause required – <i>explain in <b>Part VI</b></i> ). See instructions.				
3	Excess distributions carryover, if any, to 2020				
a	From 2015				
-	P From 2016				
	From 2017				
	From 2018				
	e From 2019				
	f Total of lines 3a through 3e				
ç	Applied to underdistributions of prior years				
ł	Applied to 2020 distributable amount				
	i Carryover from 2015 not applied (see instructions)				
	Remainder. Subtract lines 3g, 3h, and 3i from line 3f.				
4	Distributions for 2020 from Section D, line 7: \$				
a	Applied to underdistributions of prior years				
-	Applied to 2020 distributable amount				
	Remainder. Subtract lines 4a and 4b from line 4.				
5	Remaining underdistributions for years prior to 2020, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, <i>explain in <b>Part VI</b></i> . See instructions.				
6	Remaining underdistributions for 2020. Subtract lines 3h and 4b from line 1. For result greater than zero, <i>explain in Part VI</i> . See instructions.				
7	Excess distributions carryover to 2021. Add lines 3j and 4c.				
8	Breakdown of line 7:				
â	Excess from 2016				
	Excess from 2017				
	Excess from 2018				
C	Excess from 2019				
	Excess from 2020				

BAA

Schedule A (Form 990 or 990-EZ) 2020

# **PART II, LINE 10 - OTHER INCOME**

NATURE AND SOURCE	2020	2019	2018	2017	2016
OTHER INCOME TOTAL	\$587. \$587.	\$ 4,234. \$ 4,234.	\$ 2,277. \$ 2,277. \$	3,006. \$ 3,006. \$	2,084.

Schedule E
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or 990-PF)

(Form 990, 990-EZ,

Schedule of	of Con	tributors
-------------	--------	-----------

OMB No. 1545-0047

2020

Employer identification number

Attach to Form 990, Form	990-EZ, or Form 990-PF.
Go to www.irs.gov/Form990	) for the latest information.

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UNITED WAY OF MON	94-1322169	
Organization type (check of	one):	
Filers of:	Section:	
Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization	
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private	foundation
	527 political organization	
Form 990-PF	501(c)(3) exempt private foundation	
	4947(a)(1) nonexempt charitable trust treated as a private four	ndation
	501(c)(3) taxable private foundation	

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

## General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

### Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations Х under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ). Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering 'N/A' in column (b) instead of the contributor name and address). II. and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year. 🕨 🕏

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)	1	2	Page <b>2</b>
Name of organization	Employer identification numbe	r	
UNITED WAY OF MONTEREY COUNTY	94-1322169		

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional s	pace is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>	PEBBLE BEACH COMPANY P.O. BOX 658	\$171,948.	Person X Payroll X Noncash
	PEBBLE BEACH, CA 93953		(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	COMMUNITY HOSPITAL OF MONTEREY P.O. BOX HH MONTEREY, CA 93940	\$ <u>174,477.</u>	PersonPayrollXNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	MONTEREY PENINSULA FOUNDATION          1 LOWER RAGSDALE, BLDG 3, 100         MONTEREY, CA 93940	\$226,200.	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	UNITED WAY BAY AREA 550 KEARNY STREET SAN FRANCISCO, CA 94108	\$290,200.	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	COUNTY OF MONTEREY HEALTH 1270 NATIVIDAD ROAD SALINAS, CA 93906	\$485,002.	Person     X       Payroll     Image: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>6</u>	COUNTY OF MONTEREY-SOCIAL SERVICES	\$4,459,681.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)	2 2	Page 2
Name of organization	Employer identification number	
UNITED WAY OF MONTEREY COUNTY	94-1322169	

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional s	pace is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	SMALL BUSINESS ADMINISTRATION (PPP)         409 3RD ST, SW         WASHINGTON, DC 20416	\$ <u>445,292.</u>	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person       Payroll       Noncash       (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person     Image: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person       Payroll       Noncash       (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person        Payroll        Noncash        (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person        Payroll        Noncash        (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)	1	1	Page <b>3</b>	
Name of organization		Employer identification number		
UNITED WAY OF MONTEREY COUNTY	94-13221	.69		

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional sp	bace is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	N/A	-	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	<u>├</u> ································	\$	

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	3 (Form 990, 990-EZ, or 990-PF) (2020)		1 1 Page <b>4</b>			
Name of organ	nization WAY OF MONTEREY COUNTY		Employer identification number 94-1322169			
Part III	<i>Exclusively</i> religious, charitable, e or (10) that total more than \$1,000 for t the following line entry. For organizations c	<b>the year from any one contributor</b> ompleting Part III, enter the total of (Enter this information once. See in	tions described in section 501(c)(7), (8), r. Complete columns (a) through (e) and			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	N/A					
			+			
		(e) Transfer of gift				
	Transferee's name, addres		Relationship of transferor to transferee			
(a) No. from	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
Part I	 		 			
		e) Transfer of gift				
	Transferee's name, addres	ss, and ZIP + 4	Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
		(e) Transfer of gift				
	Transferee's name, addres	ss, and ZIP + 4	Relationship of transferor to transferee			
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held			
	Transferee's name, addres	(e) Transfer of gift ss, and ZIP + 4	Relationship of transferor to transferee			
BAA						

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

#### OMB No 1545-0047 Supplemental Financial Statements SCHEDULE D Complete if the organization answered 'Yes' on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. ► Attach to Form 990. (Form 990) 20 **Open to Public** Department of the Treasury Internal Revenue Service Go to www.irs.gov/Form990 for instructions and the latest information. Inspection Name of the organization Employer identification number UNITED WAY OF MONTEREY COUNTY 94-1322169 Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts. Part I Complete if the organization answered 'Yes' on Form 990, Part IV, line 6. (a) Donor advised funds (b) Funds and other accounts Total number at end of year..... 1 Aggregate value of contributions to (during year). . . . . . 2 3 Aggregate value of grants from (during year). . . . . . . . Aggregate value at end of year ..... 4 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?... No Yes Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring 6 impermissible private benefit?..... No Yes Part II **Conservation Easements.** Complete if the organization answered 'Yes' on Form 990, Part IV, line 7. Purpose(s) of conservation easements held by the organization (check all that apply). Preservation of land for public use (for example, recreation or education) Preservation of a historically important land area Protection of natural habitat Preservation of a certified historic structure Preservation of open space Complete lines 2a through 2d if the organization held a gualified conservation contribution in the form of a conservation easement on the 2 last day of the tax year. Held at the End of the Tax Year a Total number of conservation easements..... 2 a 2 b **b** Total acreage restricted by conservation easements..... c Number of conservation easements on a certified historic structure included in (a) ..... 2 c d Number of conservation easements included in (c) acquired after 7/25/06, and not on a historic structure listed in the National Register..... 2 d Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the 3 tax year ► 4 Number of states where property subject to conservation easement is located > Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, 5 and enforcement of the conservation easements it holds?..... Yes No Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 6 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year 7 ►\$ Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) 8 and section 170(h)(4)(B)(ii)? Yes No In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for 9 conservation easements Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets. Part III Complete if the organization answered 'Yes' on Form 990, Part IV, line 8. 1 a If the organization elected, as permitted under FASB ASC 958, not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide in Part XIII the text of the footnote to its financial statements that describes these items. b If the organization elected, as permitted under FASB ASC 958, to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: ►Ś (i) Revenue included on Form 990, Part VIII, line 1..... (ii) Assets included in Form 990, Part X..... ►\$ 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under FASB ASC 958 relating to these items: a Revenue included on Form 990, Part VIII, line 1..... ►\$ ►Ś **b** Assets included in Form 990, Part X .....

BAA	For Paperwork	Reduction	Act Notice.	see the	Instructions	for Form 990.

TEEA33011 08/18/20

Schedule D (Form 990) 2020 UNITE	D WAY OF MON	ITEREY COUN	ΓY		94-1322	2169		Page 2
Part III Organizations Maintai	ning Collection	is of Art, Histo	orical	Treasures, or C	Other Similar Asse	ets (c	ontinu	ed)
<b>3</b> Using the organization's acquisition items (check all that apply):	, accession, and othe	er records, check a	ny of t	he following that mak	e significant use of its o	collectio	n	
a Public exhibition		d Loan	or exc	hange program				
<b>b</b> Scholarly research		e Other						
c Preservation for future gener	ations							
4 Provide a description of the organiz Part XIII.				-				
5 During the year, did the organiza to be sold to raise funds rather th	tion solicit or receiv	e donations of ar	t, histo	prical treasures, or o	other similar assets	Yes	Г	No
Part IV Escrow and Custodia	Arrangements	Complete if t	he or	alion's collection?	vered 'Yes' on For		ן Par	
line 9, or reported an a	amount on Form	1 990, Part X,	line 2	21.		111 55	J, i ai	uv,
1 a Is the organization an agent, trus	tee, custodian or o	ther intermediary	for co	ntributions or other	assets not included		Г	
on Form 990, Part X? <b>b</b> If 'Yes,' explain the arrangement					· · · · · · · · · · · · · · · · · · ·	Yes	L	No
<b>b</b> in res, explain the arrangement		inplete the followi	ng tab	ne.		Amoun	•	
c Beginning balance						Amoun	L	
d Additions during the year								
e Distributions during the year								
f Ending balance					1 f			
<b>2a</b> Did the organization include an a						Vec		No
<b>b</b> If 'Yes,' explain the arrangement					-		-	
			ation	nas been provided	on Fait An			
Part V Endowment Funds. C	omplete if the o	raanization an		ed 'Yes' on Forr	n 990 Part IV lin	<u>م</u> 10		
Lidowinent Funds.	(a) Current year	(b) Prior year		(c) Two years back	(d) Three years back	1	our years	s hack
<b>1 a</b> Beginning of year balance	286,606	,		283,281.	268,418.	(6)		797.
<b>b</b> Contributions	200,000	. 200,0	01.	203,201.	200,410.		244,	191.
-								
c Net investment earnings, gains, and losses	80,012	. 5,5	22	11,770.	21,785.		30	294.
<b>d</b> Grants or scholarships	3,580			3,727.	3,681.			718.
e Other expenditures for facilities	5,500	. 3,1	19.	5,121.	5,001.		5,	/10.
and programs					0.			
f Administrative expenses	3,451	. 3,1	98.	3,263.	3,241.		2,	955.
<b>g</b> End of year balance	359,587	. 286,6	606.	288,061.	283,281.		268,	418.
2 Provide the estimated percentage	e of the current yea	r end balance (lin	ne 1g,	column (a)) held as	:			
<b>a</b> Board designated or quasi-endowm	ent 🕨	00						
<b>b</b> Permanent endowment	<u>55.55</u> %							
c Term endowment ► 44	1.45 %							
The percentages on lines 2a, 2b, ar	nd 2c should equal 10	0%.						
<b>3a</b> Are there endowment funds not in t	he possession of the	organization that a	are heli	d and administered fo	or the	_		
organization by:		organization that t					Yes	No
(i) Unrelated organizations						3a(i)	Х	
(ii) Related organizations						3a(ii)		Х
<b>b</b> If 'Yes' on line 3a(ii), are the rela	ted organizations li	sted as required of	on Scł	nedule R?		3b		
4 Describe in Part XIII the intended	I uses of the organi	zation's endowme	ent fur	nds. SEE PART	XIII			
Part VI Land, Buildings, and	Equipment.							
Complete if the organi	zation answered	d 'Yes' on Forr	n 990	0, Part IV, line 1	1a. See Form 990	), Par	t X, lir	ne 10.
Description of property	<b>(a)</b> Co	st or other basis investment)	<b>(b)</b>	Cost or other basis (other)	(c) Accumulated depreciation	<b>(d)</b> [	Book va	alue
<b>1 a</b> Land		,						
<b>b</b> Buildings								
c Leasehold improvements								
<b>d</b> Equipment				186,089.	170,157.		15	,932.
<b>e</b> Other								
Total. Add lines 1a through 1e. (Column		orm 990, Part X. d	columi	n (B), line 10c.)	►		15	,932.
ВАА		, , -			Schedu	ile D (F		

Schedule D	(Form 990) 2020 UNITED WAY OF MONT	TEREY COUNTY	94-13	322169	Page 3
Part VII	Investments – Other Securities. Complete if the organization answered		N/A Nat IV line 11b See Form	990 Part X liu	no 12
	tion of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end		
	I derivatives		(-,		
2) Closely h	neld equity interests	_			
(3) Other					
(A)					
<u>(B)</u>					
<u>(C)</u>					
<u>(D)</u>					
<u>(E)</u>					
(F) (G)					
<u>(H)</u>					
(l)					
	(b) must equal Form 990, Part X, column (B) line 12.) ►				
Part VIII	Investments – Program Related.		N/A		
	Complete if the organization answered				
	(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or en	d-of-year market	value
(1)					
(2)					
(3) (4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)					
	(b) must equal Form 990, Part X, column (B) line 13.) ►				
Part IX	Other Assets. Complete if the organization answered	l 'Yes' on Form 990	). Part IV. line 11d. See Form	990. Part X. lir	ne 15.
	(a) De	scription	, ,	(b) Book val	
	FICIAL INT IN ASSETS HELD BY (	OTHERS		1,137,	
(2) DEPO	SIT			4,	709.
(3) (4)					
(5)					
(6)					
(7)					
(8)					
(9)					
(10)	mn (b) must equal Form 990, Part X, column (l	D) line 15)		▶ 1.141.	7 4 1
-	Other Liabilities.	B) IIIIe 15.)		► 1,141,	/41.
rart A	Complete if the organization answered 'Yes' on F	orm 990, Part IV, line 1	1e or 11f. See Form 990, Part X, line 2	25.	
l.	(a) Descr	iption of liability		(b) Book valu	ue
	l income taxes				
	NDABLE ADVANCE			7,100,	000.
(3) (4)					
(5)					
(6)				+	
(7)					
(8)					
(9)					
(10)					
(11) Fotal (Column	(b) must aqual Form 000 Part V solume (D) line 25			▶ 7 100	000
	(b) must equal Form 990, Part X, column (B) line 25.)			► 7,100,	

tax positions under FASB ASC 740. Check here if the text of the footnote has been provided in Part XIII.

Schedule D (Form 990) 2020 UNITED WAY OF MONTEREY COUNTY	94-1322169	9 Page <b>4</b>
Part XI Reconciliation of Revenue per Audited Financial Statements With Revenue per	r Return.	
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total revenue, gains, and other support per audited financial statements	1	8,817,106.
2 Amounts included on line 1 but not on Form 990, Part VIII, line 12:		· · ·
a Net unrealized gains (losses) on investments	33.	
b Donated services and use of facilities	51.	
c Recoveries of prior year grants		
d Other (Describe in Part XIII.)		
e Add lines <b>2a</b> through <b>2d</b>	2e	809,234.
3 Subtract line 2e from line 1.	3	8,007,872.
4 Amounts included on Form 990, Part VIII, line 12, but not on line 1:		
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.) SEE PART XIII 4b 87,58	32.	
c Add lines <b>4a</b> and <b>4b</b>	4c	87,582.
5 Total revenue. Add lines 3 and 4c. (This must equal Form 990, Part I, line 12.)	5	8,095,454.
Part XII Reconciliation of Expenses per Audited Financial Statements With Expenses p	per Return.	···
Complete if the organization answered 'Yes' on Form 990, Part IV, line 12a.		
1 Total expenses and losses per audited financial statements	1	8,327,111.
2 Amounts included on line 1 but not on Form 990, Part IX, line 25:		- , - , -
a Donated services and use of facilities	51	
b Prior year adjustments	<u>,</u>	
c Other losses.	_	
d Other (Describe in Part XIII.)	_	
e Add lines 2a through 2d.	2e	612,251.
3 Subtract line 2e from line 1	3	7,714,860.
4 Amounts included on Form 990, Part IX, line 25, but not on line 1:		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
a Investment expenses not included on Form 990, Part VIII, line 7b 4a		
b Other (Describe in Part XIII.) SEE PART XIII 4b 87,58	32.	
c Add lines 4a and 4b.	4c	87,582.
5 Total expenses. Add lines 3 and 4c. (This must equal Form 990, Part I, line 18.)	5	7,802,442.
Part XIII Supplemental Information.		

Provide the descriptions required for Part II, lines 3, 5, and 9; Part III, lines 1a and 4; Part IV, lines 1b and 2b; Part V, line 4; Part X, line 2; Part XI, lines 2d and 4b; and Part XII, lines 2d and 4b. Also complete this part to provide any additional information.

# PART V, LINE 4 - INTENDED USES OF ENDOWMENT FUND

TO PROVIDE INCOME FOR THE GENERAL OPERATIONS OF UNITED WAY OF MONTEREY COUNTY.

# PART X - FASB ASC 740 FOOTNOTE

MANAGEMENT HAS EVALUATED UNITED WAY'S TAX POSITIONS AND CONCLUDED THEY TOOK NO

UNCERTAIN TAX POSITIONS REQUIRING AN ADJUSTMENT TO THE FINANCIAL STATEMENTS TO

COMPLY WITH THE PROVISIONS ISSUED BY THE FINANCIAL ACCOUNTING STANDARDS BOARD.

Schedule D (Form 990) 2020

# SCHEDULE D, PART XI, LINE 4B OTHER REVENUE INCLUDED ON FORM 990 BUT NOT INCLUDED IN F/S

DONOR DESIGNATIONS TO OTHER ORGANIZATION	\$ \$	87,582. 87,582.
SCHEDULE D, PART XII, LINE 4B OTHER EXPENSES INCLUDED ON FORM 990 BUT NOT INCLUDED IN F/S		
DONOR DESIGNATIONS TO OTHER ORGANIZATION	\$ \$	87,582. 87,582.

SCHEDULE I (Form 990)	Grants and Other Assistance to Organizations, Governments, and Individuals in the United States						OMB No. 1545-0047	
			,	on answered 'Yes' on F	orm 990, Part IV, line 2			2020
Department of the Treasury Internal Revenue Service			► Go to www.i	Attach to Form 99 rs.gov/Form990 for the				Open to Public Inspection
Name of the organization				•			Employer identifie	cation number
UNITED WAY OF N	IONTEREY COU	NTY					94-132210	59
Part I General In			ance					
				assistance, the grantees				X Yes No
2 Describe in Part IV	the organization's pr	rocedures for monitoring	g the use of grant fu	nds in the United States.		SEE F	PART IV	
Form 990,				and Domestic Gov nore than \$5,000. I				
<b>1 (a)</b> Name and address or gover	ess of organization	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant	(e) Amount of non-cash assistance	(f) Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
(1) DETAILED SCHEDU VARIOUS VARIOUS, CA 9999				4,590,760.	0.			SEE ATTACHED
(2)	75			4,390,700.	0.			SEE ATTACHED
<u> </u>								
(3)								
(4)								
<u>(5)</u>								
<u>(0)</u>								
<u>(6)</u>								
(7)								
(8)								
2 Enter total numbe	r of section $501(c)$	(3) and government of	rganizations listed	I in the line 1 table			•	<u>ا</u> ۰ ۲
							•••••••••••••••••••••••••••••••••••••••	·1
BAA For Paperwork Re	-				TEEA3901L	07/15/20	Scheo	lule I (Form 990) 2020

# Schedule | (Form 990) 2020 UNITED WAY OF MONTEREY COUNTY

94-1322169

Page 2

Part III Grants and Other Assistance to Domestic Individuals. Complete if the organization answered 'Yes' on Form 990, Part IV, line 22. Part III can be duplicated if additional space is needed.

(a) Type of grant or assistance	(b) Number of recipients	(c) Amount of cash grant	(d) Amount of noncash assistance	(e) Method of valuation (book, FMV, appraisal, other)	(f) Description of noncash assistance	
1						
2						
3						
4						
5						
6						
7						

**Part IV** Supplemental Information. Provide the information required in Part I, line 2; Part III, column (b); and any other additional information.

# PART I, LINE 2 - PROCEDURES FOR MONITORING USE OF GRANTS FUNDS IN U.S.

USE OF GRANT FUNDS ARE MONITORED ON AN ON-GOING BASIS. GRANTEES ARE REQUIRED TO

PROVIDE UNITED WAY OF MONTEREY COUNTY WITH MID-YEAR AND YEAR-END REPORTS OF PROGRAM

ACTIVITIES, WHICH ARE REVIEWED BY STAFF.

# SCHEDULE I

(Form 990)

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

# United Way of Monterey County

<b>1</b> (a) Name and address of organization or government	<b>(b)</b> EIN	(c) IRC section (if applicable)	(d) Amount of cash grant		(e) Amount of noncash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	f <b>(h)</b> Purpose of grant or assistance		
Food Bank of Monterey County										
815 West Market Street Suite 5										
Salinas, CA 93901	77-0270228	501(C)(3)	\$	7,803				Emergency Food		
Boys and Girls Club										
PO Box 97										
Seaside, CA 93955 USA	94-1702753	501(C)(3)	\$	8,011				Youth Programming		
FRANCISCAN WORKERS OF JUNIPERO SERRA/										
Dorothy's Place										
30 Soledad St										
Salinas, CA 93901	77-0081240	501(C)(3)	\$	8,813				Covid Relief: rent, utility bills, child care and health care costs		
Monterey One Water										
5 Harris Court, Building D										
Monterey, CA 93940	94-2424202		\$	9,072				Covid Relief/Emergency Utility Assistance		
Community Foundation for Monterey County										
2354 Garden Road										
Monterey, CA 93940	94-1615897	501(C)(3)	\$	10,090				Emerging Leader Society Scholarship Fund		
Community Emergency Response Volunteers								Cash relief for wildfire victims to aid with rent and mortgage		
One Surf Way Ste 237								assistance, hotel stays, medical bills, lost wages, home repairs and		
Monterey, CA 93940 USA	80-0768725	501(C)(3)	\$	16,500				or cleaning		
California American Water Company										
511 Forest Lodge Road, Suite 100										
Pacific Grove, California 93950	51-0104148		\$	28,793				Relief for income eligible customers on their water bills		
North Monterey Co. Recreation										
11261 Crane Street										
Castroville, CA 95012	77-021741		\$	41,666				Covid Relief/Emergency Rent & Utility Assistance		
MEALS ON WHEELS- of the Monterey Peninsula										
700 Jewell Avenue										
Pacific Grove, CA 93950 USA	94-2157521	501(C)(3)	\$	52,856				Meals delivered to Covid positive patients to support isolation		
MEALS ON WHEELS- of the Salinas Valley										
40 Clark Street Suite C										
Salinas, CA 93901 USA	77-0064507	501(C)(3)	\$	59,694				Meals delivered to Covid positive patients to support isolation		
Monterey Peninsula College Foundation			-							
980 Fremont Street										
Monterey, CA 93940	77-0391075	501(C)(3)	\$	60,249				Covid Relief/Emergency Rent & Utility Assistance		
Community Action Partnership of San Luis Obispo,			1							
Inc										
1030 Southwood Drive								Capacity building to informal child care educators to provide		
San Luis Obispo, California 93401	95-2410253	501(C)(3)	\$	67,420				quality early childhood education and development		
Family Independence Initiative-National								Cash cards to information child care providers to assist with		
663 13th St Suite 200								health and hygiene purchases and other operations cost. This is a		
Oakland, CA 94612	02-0784790	501(C)(3)	\$	84,000				contract, not a grant.		
Community Association of Big Sur			1					Cash relief for wildfire victims to aid with rent and mortgage		
PO Box 59								assistance, hotel stays, medical bills, lost wages, home repairs and		
Big Sur, CA 93920 USA	77-0091132	501(C)(3)	\$	93,500				or cleaning		

# SCHEDULE I

(Form 990)

# Grants and Other Assistance to Organizations, Governments, and Individuals in the United States

# United Way of Monterey County

${f 1}$ (a) Name and address of organization or government	<b>(b)</b> EIN	<b>(c)</b> IRC section (if applicable)	 Amount of ash grant	(e) Amount of noncash assistance	<b>(f)</b> Method of valuation (book, FMV, appraisal, other)	(g) Description of noncash assistance	(h) Purpose of grant or assistance
Monterey County Office of Emergency Services							
1322 Natividad Rd,		County Office of Emergency					Salary support for emergency response and preparedness
Salinas, CA 93906	94-6000524	Services	\$ 100,000				position
City of Seaside							
440 Harcourt Avenue							
Seaside, CA 93955	94-6022439	City of Seaside	\$ 109,547				Covid Relief/Emergency Rent & Utility Assistance
Salvation Army Monterey Peninsula Corps							
1491 Contra Costa St,							
Seaside, CA 93955	94-1156347	501(C)(3)	\$ 492,703				Covid Relief/Emergency Rent & Utility Assistance
City of Greenfield							
599 El Camino Real,							
Greenfield, CA 93927	94-6000343	City of Greenfield	\$ 129,009				Covid Relief/Emergency Rent & Utility Assistance
City of Gonzales							
147 FOURTH ST							
GONZALES, CA 93926	94-6000341	City of Gonzales	\$ 143,512				Covid Relief/Emergency Rent & Utility Assistance
City of King							
212 South Vanderhurst Avenue							
King City, CA 93930	94-6000352	City of King City	\$ 155,365				Covid Relief/Emergency Rent & Utility Assistance
Pajaro Valley Prevention and Student Assistance Inc							
335 E Lake Ave							
Watsonville, CA 95076							
	77-0269322	501(C)(3)	\$ 177,856				Covid Relief/Emergency Rent & Utility Assistance
Housing Resource Center							
60 W. Market Street Suite 130							
Salinas, CA 93901 USA	20-0125143	501(C)(3)	\$ 206,105				Covid Relief/Emergency Rent & Utility Assistance
City of Soledad							
248 Main Street							
Soledad, CA 93960	94-6000432	City of Soledad	\$ 255,302				Covid Relief/Emergency Rent & Utility Assistance
City of Monterey							
580 Pacific St,							
Monterey, CA 93940	94-6000376	City of Monterey	\$ 303,712				Covid Relief/Emergency Rent & Utility Assistance
Central Coast Energy Services							
PO Box 2707							
Watsonville, CA 95077 USA	65-1190535	501(C)(3)	\$ 337,307				Covid Relief/Emergency Rent & Utility Assistance
Hartnell College							
411 Central Avenue							
Salinas, CA 93901	77-0086025		\$ 440,984				Covid Relief/Emergency Rent & Utility Assistance
City of Salinas							
200 Lincoln Ave.							
Salinas, CA 93901	94-6000412	City of Salinas	\$ 550,106				Covid Relief/Emergency Rent & Utility Assistance
Goodwill Central Coast							Covid Relief/Emergency Rent & Utility Assistance; Financial
1566 Moffett Street							coaching and referrals; Covid Relief: deposits, child care and
Salinas, California 93905	94-1254638	501(C)(3)	\$ 640,785				health care costs

SCHEDULE J	
(Form 990)	

# **Compensation Information**

OMB No. 1545-0047 2020

For certain Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

► Go to www.irs.gov/Form990 for instructions and the latest information.

Complete if the organization answered 'Yes' on Form 990, Part IV, line 23. ► Attach to Form 990.

Open to Public Inspection

Department of the Treasury Internal Revenue Service					
Name of the organization					

Name of the organization	Employer identification number
UNITED WAY OF MONTEREY COUNTY	94-1322169
Part I Questions Regarding Compensation	
	Yes No
1 a Check the appropriate box(es) if the organization provided any of the following to VII, Section A, line 1a. Complete Part III to provide any relevant information	o or for a person listed on Form 990, Part
First-class or charter travel	allowance or residence for personal use
Travel for companions Payment	s for business use of personal residence
Tax indemnification and gross-up payments	social club dues or initiation fees
Discretionary spending account	services (such as maid, chauffeur, chef)
<b>b</b> If any of the boxes on line 1a are checked, did the organization follow a written	policy regarding payment or
reimbursement or provision of all of the expenses described above? If 'No	,' complete Part III to explain 1b
2 Did the organization require substantiation prior to reimbursing or allowing trustees, and officers, including the CEO/Executive Director, regarding the	
3 Indicate which, if any, of the following the organization used to establish the con Executive Director. Check all that apply. Do not check any boxes for methor establish compensation of the CEO/Executive Director, but explain in Part	ds used by a related organization to
Compensation committee Written e	mployment contract
Independent compensation consultant	sation survey or study
X Form 990 of other organizations X Approval	by the board or compensation committee
4 During the year, did any person listed on Form 990, Part VII, Section A, lir organization or a related organization:	ie 1a, with respect to the filing
<b>a</b> Receive a severance payment or change-of-control payment?	
<b>b</b> Participate in or receive payment from a supplemental nonqualified retiren	
c Participate in or receive payment from an equity-based compensation arra	
If 'Yes' to any of lines 4a-c, list the persons and provide the applicable am	ounts for each item in Part III.
Only section 501(c)(3), 501(c)(4), and 501(c)(29) organizations must comp	lete lines 5-9
5 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization contingent on the revenues of:	r pay or accrue any compensation
a The organization?	
<b>b</b> Any related organization?	
If 'Yes' on line 5a or 5b, describe in Part III.	
6 For persons listed on Form 990, Part VII, Section A, line 1a, did the organization contingent on the net earnings of:	pay or accrue any compensation
a The organization?	
<b>b</b> Any related organization?	
If 'Yes' on line 6a or 6b, describe in Part III.	
7 For persons listed on Form 990, Part VII, Section A, line 1a, did the organ payments not described on lines 5 and 6? If 'Yes,' describe in Part III	ization provide any nonfixed 7 X
8 Were any amounts reported on Form 990, Part VII, paid or accrued pursua	
to the initial contract exception described in Regulations section 53.4958-4 If 'Yes.' describe in Part III.	(a)(3)?
<b>9</b> If 'Yes' on line 8, did the organization also follow the rebuttable presumption pro section 53.4958-6(c)?	

BAA For Paperwork Reduction Act Notice, see the Instructions for Form 990.

Schedule J (Form 990) 2020

# Part II Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees. Use duplicate copies if additional space is needed.

For each individual whose compensation must be reported on Schedule J, report compensation from the organization on row (i) and from related organizations, described in the instructions, on row (ii). Do not list any individuals that aren't listed on Form 990, Part VII.

Note: The sum of columns (B)(i)-(iii) for each listed individual must equal the total amount of Form 990, Part VII, Section A, line 1a, applicable column (D) and (E) amounts for that individual.

(A) Name and Title		(B) Breakdown	of W-2 and/or 1099-MI	SC compensation				
		(i) Base compensation			(C) Retirement and other deferred compensation	(D) Nontaxable benefits	<b>(E)</b> Total of columns(B)(i)-(D)	(F) Compensation in column (B) reported as deferred on prior Form 990
KATY CASTAGNA	(i)	133,228.	0.	0.	0.	17,000.	150,228.	0.
1 PRESIDENT & CEO	(ii)	0.	0.	0.	1	0.	0.	0.
	(i)							
2	(ii)		+		+		+	
	(i)							
3	(ii)		+		+		+	
	(i)							
4	(ii)		+		+		+	
	(i)							
5	(ii)		+		+		+	
	(i)							
6	(ii)				+		+	
	(i)							
7	(ii)				+		+	
	(i)							
8	(ii)		+		+		+	
	(i)							
9	(ii)				<b>†</b>		<u>+</u>	
	(i)							
10	(ii)				<b>†</b>		<u>+</u>	
	(i)							
11	(ii)				T		F	
	(i)							
12	(ii)				T		[	
	(i)							
13	(ii)		T		Γ		Γ	
	(i)							
14	(ii)		T		Γ		Γ	
	(i)							
15	(ii)							
	(i)							
16	(ii)		T		T		[ = <b></b>	]
BAA			TEEA4102L 09/2	5/20			Schedule	J (Form 990) 2020

#### Part III Supplemental Information

Provide the information, explanation, or descriptions required for Part I, lines 1a, 1b, 3, 4a, 4b, 4c, 5a, 5b, 6a, 6b, 7, and 8, and for Part II. Also complete this part for any additional information.

#### SCHEDULE O (Form 990 or 990-EZ)

Supplemental Information to Form 990 or 990-EZ Complete to provide information for responses to specific questions on Form 990 or 990-EZ or to provide any additional information. Attach to Form 990 or 990-EZ.

Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

Department of the Treasury Internal Revenue Service Name of the organization

#### UNITED WAY OF MONTEREY COUNTY

# Employer identification number 94-1322169

#### FORM 990, PART III, LINE 2 - NEW SERVICES

UWMC HAS UNDERTAKEN NEW PROGRAMS THIS YEAR DELIVERING DISASTER RELIEF FOR BOTH COVID-19 PANDEMIC AND WILDFIRE INCIDENTS. THE COUNTY OF MONTEREY HAS CONTRACTED WITH UWMC FOR SEVERAL PANDEMIC RELIEF EFFORTS, INCLUDING: EMERGENCY RENT AND UTILITY ASSISTANCE; COVID-19 VACCINATION APPOINTMENT SCHEDULING; AND PROVIDING INCOME REPLACEMENT STIPENDS FOR COVID-19 PATIENTS NEEDING TO SELF-ISOLATE; IN ADDITION, A COLLABORATION OF NORTHERN CALIFORNIA UNITED WAYS YIELDED DONATIONS TO ASSIST IN WILDFIRE RELIEF AND RECOVERY EFFORTS. IN BOTH CASES, UWMC HAS EXPANDED ITS GRANTMAKING AND SERVICE DELIVERY EFFORTS TO SUPPORT THE IMMEDIATE NEEDS BROUGHT ON BY A VERY UNUSUAL YEAR. THESE PROGRAMS HAVE UTILIZED THE 211 SERVICE AND NETWORK OF PARTNER ORGANIZATION TO SCALE UP NEW SERVICES NEEDED IN RESPONSE TO DISASTER.

#### FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

211 MONTEREY COUNTY: UWMC CONNECTS PEOPLE TO SERVICES BY PROVIDING REFERRALS TO HEALTH AND HUMAN SERVICES VIA PHONE, INTERNET, AND TEXT, WITH A LARGE INCREASE IN SERVICES IN RESPONSE TO COVID-19. SERVICES PROVIDED BY BILINGUAL CALL SPECIALISTS WITH INTERPRETATION AVAILABLE IN OVER 300 LANGUAGES 24 HOURS A DAY, SEVEN DAYS A WEEK. WE SPOKE WITH 29,205 CALLERS, RESPONDED TO 346 TEXT EXCHANGES, AND HAD 24,456 WEBSITE SEARCHES. SUPPORTED COVID-19 RELIEF EFFORTS SUCH AS VACCINATION APPOINTMENT SCHEDULING AND ENROLLMENT IN FOOD DELIVERY PROGRAMS.

ASSET BUILDING: THE VOLUNTEER INCOME TAX ASSISTANCE SERVICE, HELPED 1,232 PEOPLE FILE THEIR TAX RETURNS AND GENERATED \$2.2 MILLION IN REFUNDS THROUGH 25 VOLUNTEERS AND FOUR SITES THROUGHOUT THE COUNTY; PROVIDED FINANCIAL LITERACY EDUCATION FOR 182 CALWORKS CUSTOMERS TO BUILD SKILLS AND CREATE A PATH TO EMPLOYMENT. 25 FINANCIAL LITERACY WORKSHOPS PRESENTED TO 796 RESIDENTS BELOW THE POVERTY LEVEL. HOSTED 25 UNITED WAY OF MONTEREY COUNTY

Employer identification number 94-1322169

### FORM 990, PART III, LINE 4D - OTHER PROGRAM SERVICES DESCRIPTION

VALLEY.

OTHER: VARIOUS WAYS TO SUPPORT PHILANTHROPY AND COMMUNITY CONTRIBUTIONS. FACILITATION OF THE FEDERAL EMERGENCY FOOD AND SHELTER PROGRAM GRANTS, THE VOLUNTEER CENTER, ACCESSORY DWELLING UNIT (ADU) INITIATIVE AND GENERAL COMMUNITY SUPPORT. DONORS MAY CHOOSE TO DESIGNATE THEIR CONTRIBUTIONS THROUGH PAYROLL AND PAYOUTS ARE MADE QUARTERLY TO THE RECIPIENT NONPROFIT ORGANIZATION

#### FORM 990, PART VI, LINE 11B - FORM 990 REVIEW PROCESS

THE FORM 990 IS FIRST REVIEWED BY THE V.P. FINANCE AND CEO.A DRAFT COPY IS THEN PRESENTED TO THE FINANCE COMMITTEE FOR REVIEW AND COMMENT. ONCE THE FINANCE COMMITTEE HAS REVIEWED AND COMMENTED THE FINALIZED VERSION OF THE 990 IS PRESENTED TO THE BOARD OF DIRECTORS BY THE FINANCE COMMITTEE CHAIR. THE BOARD GIVES THE FINAL APPROVAL OF THE FORM 990.

FORM 990, PART VI, LINE 12C - EXPLANATION OF MONITORING AND ENFORCEMENT OF CONFLICTS ANNUALLY ALL UNITED WAY MONTEREY COUNTY EMPLOYEES, VOLUNTEERS AND BOARD OF DIRECTORS ARE REQUIRED TO READ AND SIGN OUR CODE OF ETHICS POLICY WHICH REQUIRES THAT THEY DISCLOSE ANY KNOW CONFLICTS, ISSUES, OR CONCERNS.

THE UNITED WAY OF MONTEREY COUNTY BOARD OF DIRECTORS REGULARLY AND CONSISTENTLY MONITORS AND ENFORCES COMPLIANCE WITH THE WRITTEN CONFLICT OF INTEREST POLICY ANNUALLY. STAFF AND VOLUNTEERS ARE REQUIRED TO ACKNOWLEDGE RECEIPT AND SIGN THE AGREEMENT WITH THE CONFLICT OF INTEREST POLICY ON AN ANNUAL BASIS.

FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT COMPENSATION FOR THE CEO AND V.P. OF FINANCE IS SET WITHIN INDUSTRY STANDARDS, GLEANED FROM COMPARABLE POSITIONS AS LISTED IN THE NORTHERN CALIFORNIA GUIDE TO

#### FORM 990, PART VI, LINE 15A - COMPENSATION REVIEW & APPROVAL PROCESS - CEO & TOP MANAGEMENT (CON

NONPROFIT COMPENSATION AND THE UNITED WAY WORLDWIDE EXECUTIVE SALARY REPORT.

#### FORM 990, PART VI, LINE 19 - OTHER ORGANIZATION DOCUMENTS PUBLICLY AVAILABLE

THOSE INTERESTED CAN CONTACT UNITED WAY OF MONTEREY COUNTY AT (831) 372-8026, EXT.

109 TO REQUEST ITS GOVERNING DOCUMENTS, CONFLICT OF INTEREST POLICY AND FINANCIAL STATEMENTS.

TAXABLE	YEAR	California Exampt Organizati	<b>~ n</b>			F	ORM
202	20	California Exempt Organizati Annual Information Return	OII			1	99
Calendar Ye	ear 2020 o	fiscal year beginning (mm/dd/yyyy) 7/01/202	0, and ending (	mm/dd/yyyy) 6/30,	/2021	 1 ·	
Corporation/Or	rganization n					alifornia corporation nun	mber
		F MONTEREY COUNTY				193354	
Additional info	rmation. See	instructions.				EIN 94-1322169	
Street address	s (suite or roo	n)				MB no.	
	DEN CO	JRT #350					
City MONTERI	EY			State CA		ip code 93940	
Foreign countr				Foreign province/state/county		oreign postal code	
			not reported to t	tion have any changes to its on the FTB? See instructions			X No
<b>D</b> Final info	ion 4947(a)( ormation retu vissolved	) trust	organization eng	R&TC Section 23701d, has th aged in political activities?		• Yes	X No
E Check act	Cash 2	nod: X Accrual 3 Other	If "Yes," enter the	on exempt under R&TC Section e gross receipts from rces		g? • Yes	X No
	eturn filed? her 990 serie	<b>1</b> ● 990T <b>2</b> ● 990-PF <b>3</b> ● Sch H (990)	L Is the organization	on a limited liability company	?	···· • Yes	X No
		See instructions	taxable income?	tion file Form 100 or Form 10		···· ● Yes	X No
		a group exemption		on under audit by the IRS or r year?			X No
If "Yes," \	what is the p	arent's name?	<b>O</b> Is federal Form	1023/1024 pending?		Yes	No
			Date filed with I	RS			
Part I	Complet	Part I unless not required to file this form. See Ge	neral Information	B and C			
Tarti		ss sales or receipts from other sources. From Side 2			1	47.	,069.
		ss dues and assessments from members and affilia			2	,	
Receipts and	<b>3</b> Gro	ss contributions, gifts, grants, and similar amounts r	received	SEE SCH. B.	3	8,048,	,385.
Revenues	4 Tot	al gross receipts for filing requirement test. Add line	1 through line 3.				
		<b>s line must be completed.</b> If the result is less than \$		eral Information B	4	8,095,	,454.
		t of goods sold.			-		
		t or other basis, and sales expenses of assets sold.					
		al costs. Add line 5 and line 6al gross income. Subtract line 7 from line 4		• • • • • • • • • • • • • • • • • • • •	7	8,095,	454
		al expenses and disbursements. From Side 2, Part I			8 9	7,802,	
Expenses		ess of receipts over expenses and disbursements. S			10		,012.
		al payments			11	,	
	12 Use	tax. See General Information K		•	12		
	<b>13</b> Pay	ments balance. If line 11 is more than line 12, subtr	act line 12 from I	ine 11 •	13		
Filing	14 Use	tax balance. If line 12 is more than line 11, subtrac	t line 11 from line	• 12 •	14		
Fee	15 Per	alties and Interest. See General Information J			15		
	16 Bala	nce due. Add line 12 and line 15. Then subtract line 11 from the r	esult		16		0.
Sign Here		ties of perjury, I declare that I have examined this return, including ac complete. Declaration of preparer (other than taxpayer) is based on a Title	companying schedules all information of which	and statements, and to the be- preparer has any knowledge. Date		knowledge and belief, it Telephone	: is true,
	Signature of officer	PRESI	DENT & CEO			31-372-8026	6
<b>_</b> · ·	Preparer's		Date	Check if self-	_		
Paid Preparer's	signature	KIMBRA SAID, CPA		employed		01596055 Firm's FEIN	
Use Only	(or yours, if		שב		-	- 95-0858589	
	self-employ and addres					Telephone	
	<u> </u>	million on 50070			— (	<u>(831) 724-24</u>	441
	May the	FTB discuss this return with the preparer shown abo	ove? See instruct	ions	•	X Yes	No

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94-1322169

UNITED WAY OF MONTEREY COUNTY Part II Organizations with gross receipts of more than \$50,000 and private foundations regardless of amount of gross receipts – complete Part II or furnish substitute information.

	1	Gross sales or receipts from all I	ousiness activities. See	instructions		1	
	2	Interest				2	40,085.
<b>.</b>	3	Dividends				3	
Receipts from	4	Gross rents				4	
Other	5	Gross royalties				5	
Sources	6	Gross amount received from sale			· · · · · · · · · · · · · · · •	6	
	7	Other income. Attach schedule.		SEE ST	ATEMENT 1 🖕 🗌	7	6,984.
	8	Total gross sales or receipts from other s				8	47,069.
	9	Contributions, gifts, grants, and similar a	nounts paid. Attach schedule.			9	5,331,483.
	10	Disbursements to or for member		0			
	11	Compensation of officers, directors, and trustees. Attach schedule					252,067.
_	12	Other salaries and wages			• 1	2	962,216.
Expenses and	13	Interest			• 1	3	
Disburse-	14	Taxes			• 1	4	95,002.
ments	15	Rents				5	109,942.
	16	Depreciation and depletion (See				6	16,072.
	17	Other expenses and disburseme	nts. Attach schedule	SEE ST	ATEMENT 3 🛛 1	7	1,035,660.
	18	Total expenses and disbursements. Add I	ine 9 through line 17. Enter he	ere and on Page 1, Part I, line	91	8	7,802,442.
Schedul	e L	Balance Sheet	Beginning of	f taxable year	End of t	taxab	le year
Assets			(a)	(b)	(c)		(d)
1 Cash.				4,657,570.		•	6,548,791.
2 Net a	rounts	receivable		575 319		•	5 727 123

Asse	ets	(a)	(0)	(C)	(a)
1	Cash		4,657,570.		• 6,548,791.
2	Net accounts receivable		575 <b>,</b> 319.		• 5,727,123.
3	Net notes receivable				•
4	Inventories				•
5	Federal and state government obligations				•
6	Investments in other bonds				•
7	Investments in stock				•
8	Mortgage loans				•
9	Other investments. Attach schedule				•
10 a	Depreciable assets.	186,089.		186,089.	
Ł	Less accumulated depreciation.	154,085.	32,004.	170,157.	15,932.
11	Land				•
12	Other assets. Attach schedule		966 <b>,</b> 072.		• 1,224,225.
13	Total assets		6,230,965.		13,516,071.
Liab	ilities and net worth				
14	Accounts payable.		200,331.		• 193,333.
15	Contributions, gifts, or grants payable		545,715.		• 463,763.
16	Bonds and notes payable				•
17	Mortgages payable				•
18	Other liabilities. Attach schedule		239,737.		7,123,798.
19	Capital stock or principal fund		5,245,182.		• 5,735,177.
20	Paid-in or capital surplus. Attach reconciliation		• •		•
21	Retained earnings or income fund				•
22	Total liabilities and net worth		6,230,965.		13,516,071.
Sch	odulo M 1 Peropeilistion of income per	hooks with income no	r roturn		

Schedule M-1

Reconciliation of income per books with income per return Do not complete this schedule if the amount on Schedule L, line 13, column (d), is less than \$50,000

1	Net income per books	•	7	Income recorded on books this year not included		
2	Federal income tax	•		in this return. Attach schedule . SEE . ST . 7	•	721 <b>,</b> 652.
3	Excess of capital losses over capital gains	•	8	Deductions in this return not charged		
4	Income not recorded on books this year.			against book income this year.		
	Attach schedule	•		Attach schedule	•	87,582.
5	Expenses recorded on books this year not deducted		9	Total. Add line 7 and line 8		809,234.
	in this return. Attach schedule SEE. ST. 6	• 612,251.	10	Net income per return.		
6	Total. Add line 1 through line 5	1,102,246.		Subtract line 9 from line 6		293,012.

059

Schedule E
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(Form 990, 990-EZ, 990-PF)

~	550	•••	,			
De	partm	ent	of	the	Treasury	

Internal Revenue Servic

#### CALIFORNIA COPY Schedule of Contributors

OMB No. 1545-0047

► Attach to Form 990, Form 990-EZ, or Form 990-PF. ► Go to www.irs.gov/Form990 for the latest information.

Name of the organization		Employer identification number
UNITED WAY OF MONTE	EREY COUNTY	94-1322169
Organization type (check one)	):	
Filers of:	Section:	

Form 990 or 990-EZ	X 501(c)( 3 ) (enter number) organization
	4947(a)(1) nonexempt charitable trust <b>not</b> treated as a private foundation
	527 political organization
Form 990-PF	501(c)(3) exempt private foundation
	4947(a)(1) nonexempt charitable trust treated as a private foundation
	501(c)(3) taxable private foundation

Check if your organization is covered by the General Rule or a Special Rule.

Note: Only a section 501(c)(7), (8), or (10) organization can check boxes for both the General Rule and a Special Rule. See instructions.

#### General Rule

For an organization filing Form 990, 990-EZ, or 990-PF that received, during the year, contributions totaling \$5,000 or more (in money or property) from any one contributor. Complete Parts I and II. See instructions for determining a contributor's total contributions.

#### Special Rules

For an organization described in section 501(c)(3) filing Form 990 or 990-EZ that met the 33-1/3% support test of the regulations Х under sections 509(a)(1) and 170(b)(1)(A)(vi), that checked Schedule A (Form 990 or 990-EZ). Part II, line 13, 16a, or 16b, and that received from any one contributor, during the year, total contributions of the greater of (1) \$5,000; or (2) 2% of the amount on (i) Form 990, Part VIII, line 1h; or (ii) Form 990-EZ, line 1. Complete Parts I and II.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, total contributions of more than \$1,000 exclusively for religious, charitable, scientific, literary, or educational purposes, or for the prevention of cruelty to children or animals. Complete Parts I (entering 'N/A' in column (b) instead of the contributor name and address). II. and III.

For an organization described in section 501(c)(7), (8), or (10) filing Form 990 or 990-EZ that received from any one contributor, during the year, contributions exclusively for religious, charitable, etc., purposes, but no such contributions totaled more than \$1,000. If this box is checked, enter here the total contributions that were received during the year for an *exclusively* religious, charitable, etc., purpose. Don't complete any of the parts unless the General Rule applies to this organization because it received nonexclusively religious, charitable, etc., contributions totaling \$5,000 or more during the year.

Caution: An organization that isn't covered by the General Rule and/or the Special Rules doesn't file Schedule B (Form 990, 990-EZ, or 990-PF), but it must answer 'No' on Part IV, line 2, of its Form 990; or check the box on line H of its Form 990-EZ or on its Form 990-PF, Part I, line 2, to certify that it doesn't meet the filing requirements of Schedule B (Form 990, 990-EZ, or 990-PF).

BAA For Paperwork Reduction Act Notice, see the instructions for Form 990, 990-EZ, or 990-PF.

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)	1	2	Page <b>2</b>
Name of organization	Employer identification numbe	r	
UNITED WAY OF MONTEREY COUNTY	94-1322169		

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional s	pace is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>1</u>	PEBBLE BEACH COMPANY P.O. BOX 658	\$171,948.	Person X Payroll X Noncash
	PEBBLE BEACH, CA 93953		(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
2	COMMUNITY HOSPITAL OF MONTEREY P.O. BOX HH MONTEREY, CA 93940	\$ <u>174,477.</u>	PersonPayrollXNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
3	MONTEREY PENINSULA FOUNDATION          1 LOWER RAGSDALE, BLDG 3, 100         MONTEREY, CA 93940	\$226,200.	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
4	UNITED WAY BAY AREA 550 KEARNY STREET SAN FRANCISCO, CA 94108	\$290,200.	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
5	COUNTY OF MONTEREY HEALTH 1270 NATIVIDAD ROAD SALINAS, CA 93906	\$485,002.	Person     X       Payroll     Image: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
<u>6</u>	COUNTY OF MONTEREY-SOCIAL SERVICES	\$4,459,681.	Person X Payroll Noncash (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)	2 2	Page 2
Name of organization	Employer identification number	
UNITED WAY OF MONTEREY COUNTY	94-1322169	

Part I	Contributors (see instructions). Use duplicate copies of Part I if additional s	pace is needed.	
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
7	SMALL BUSINESS ADMINISTRATION (PPP)         409 3RD ST, SW         WASHINGTON, DC 20416	\$445,292.	PersonXPayrollNoncash(Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person       Payroll       Noncash       (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person     Image: Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person       Payroll       Noncash       (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person        Payroll        Noncash        (Complete Part II for noncash contributions.)
(a) No.	(b) Name, address, and ZIP + 4	(c) Total contributions	(d) Type of contribution
		\$	Person        Payroll        Noncash        (Complete Part II for noncash contributions.)

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)	1	1	Page <b>3</b>	
Name of organization		Employer identification number		
UNITED WAY OF MONTEREY COUNTY	94-1322169			

Part II	Noncash Property (see instructions). Use duplicate copies of Part II if additional sp	bace is needed.	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	N/A	-	
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
		\$	
(a) No. from Part I	(b) Description of noncash property given	(c) FMV (or estimate) (See instructions.)	(d) Date received
	<u>├</u> ·	\$	

BAA

	B (Form 990, 990-EZ, or 990-PF) (2020)		1 1 Page <b>4</b>					
Name of organ	nization WAY OF MONTEREY COUNTY		Employer identification number 94-1322169					
Part III	Exclusively religious, charitable, e or (10) that total more than \$1,000 for t the following line entry. For organizations c	the year from any one contributor ompleting Part III, enter the total of (Enter this information once. See in	tions described in section 501(c)(7), (8), r. Complete columns (a) through (e) and					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
	N/A							
			+					
		(e) Transfer of gift						
	Transferee's name, addres		Relationship of transferor to transferee					
(a) No. from Part I			(d) Description of how gift is held					
	(e) Transfer of gift							
	Transferee's name, addres	ss, and ZIP + 4	Relationship of transferor to transferee					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
		(e) Transfer of gift						
	Transferee's name, addres	ss, and ZIP + 4	Relationship of transferor to transferee					
(a) No. from Part I	(b) Purpose of gift	(c) Use of gift	(d) Description of how gift is held					
			+					
	Transferee's name, addres	Relationship of transferor to transferee						
BAA			Schedule B (Form 990, 990-EZ, or 990-PF) (2020)					

Schedule B (Form 990, 990-EZ, or 990-PF) (2020)

## **CALIFORNIA STATEMENTS**

#### UNITED WAY OF MONTEREY COUNTY

PAGE 1

STATEMENT 1 FORM 199, PART II, LINE 7 OTHER INCOME MISCELLANEOUS PROGRAM SERVICE REVENUE			\$ TOTAL <u>\$</u>	587. 6,397. 6,984.				
STATEMENT 2 FORM 199, PART II, LINE 11 COMPENSATION OF OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES								
CURRENT OFFICERS:	TITLE AND AVERAGE HOURS <u>PER WEEK DEVOTED</u>	TOTAL COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER				
KATY CASTAGNA 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	PRESIDENT & CEO 40.00		\$ 0.\$					
BRIAN ERBELE 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	VP FINANCE 40.00	101,839.	0.	1,157.				
SANDI EASON 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	CHAIR ELECT 2.00	0.	0.	0.				
MICHELLE CZARNECKI 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.				
WILLARD LEWALLEN 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	VC DEVELOPMENT 2.00	0.	0.	0.				
BRETT HARRELL 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	PAST CHAIRMAN 2.00	0.	0.	0.				
MONICA TOVAR 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.				
LEINETTE LIMTIACO 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.				
RENE L. MENDEZ 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.				

### **CALIFORNIA STATEMENTS**

#### UNITED WAY OF MONTEREY COUNTY

#### STATEMENT 2 (CONTINUED) FORM 199, PART II, LINE 11 COMPENSATION OF OFFICERS, DIRECTORS, TRUSTEES AND KEY EMPLOYEES

### CURRENT OFFICERS:

NAME AND ADDRESS	TITLE AND AVERAGE HOURS PER WEEK DEVOTED	TOTAL COMPEN- SATION	CONTRI- BUTION TO EBP & DC	EXPENSE ACCOUNT/ OTHER
JUAN P. RODRIGUEZ 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00		\$0.	
DEACON WARREN HOY 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	VC INVESTMENTS 2.00	0.	0.	0.
STEVE EMERSON 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	TREASURER 2.00	0.	0.	0.
DEBORAH SOBER 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	SECRETARY 2.00	0.	0.	0.
JASMINE NGUYEN 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.
ANN KERN 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.
DOUG YOUNT 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	CHAIRMAN 2.00	0.	0.	0.
JACOB MARTINEZ 60 GARDEN COURT SUITE 350 MONTEREY, CA 93940	BOARD MEMBER 2.00	0.	0.	0.
	TOTAL	<u>\$ 252,067.</u>	<u>\$0.</u>	<u>\$ 18,157.</u>

#### STATEMENT 3 FORM 199, PART II, LINE 17 OTHER EXPENSES

ACCOUNTING FEES	<pre>\$ 26,600.</pre>
ADVERTISING AND PROMOTION	22,467.
CONFERENCES, CONVENTIONS, AND MEETINGS	11,066.
DUES PAID TO UNITED WAY	48,448.
INSURANCE	8,871.
INVESTMENT MANAGEMENT FEES	19,840.
MISCELLANEOUS	2,500.
OFFICE EXPENSES	79,047.
OTHER EMPLOYEE BENEFIT	147,870.
OTHER FEES	486,184.
PENSION PLAN CONTRIBUTIONS	63,048.

# **CALIFORNIA STATEMENTS**

### UNITED WAY OF MONTEREY COUNTY

UNITED WAY OF MONTEREY COUNTY	94-1322169
STATEMENT 3 (CONTINUED) FORM 199, PART II, LINE 17 OTHER EXPENSES PROGRAM AND CAMPAIGN MATERIALS SPECIAL EVENTS	115,274. <u>4,445.</u> 1,035,660.
STATEMENT 4 FORM 199, SCHEDULE L, LINE 12 OTHER ASSETS BENEFICIAL INT IN ASSETS HELD BY OTHERS. DEPOSIT PREPAID EXPENSES AND DEFERRED CHARGES. TOTAL <u>\$</u>	1,137,032. 4,709. 82,484. 1,224,225.
STATEMENT 5 FORM 199, SCHEDULE L, LINE 18 OTHER LIABILITIES DEFERRED REVENUE. REFUNDABLE ADVANCE. TOTAL <u>\$</u>	23,798. 7,100,000. 7,123,798.
STATEMENT 6 FORM 199, SCHEDULE M-1, LINE 5 EXPENSES RECORDED ON BOOKS NOT DEDUCTED ON RETURN IN-KIND	612,251. 612,251.
STATEMENT 7 FORM 199, SCHEDULE M-1, LINE 7 INCOME RECORDED ON BOOKS NOT ON RETURN DONOR DESIGNATIONS	-87,582. 612,251. 196,983. 721,652.

# CALIFORNIA STATEMENTS

PAGE 4

#### UNITED WAY OF MONTEREY COUNTY

DONOR DESIGNATIONS

STATE OF CALIFORNIA RRF-1						DEPARTMENT OF JU	ISTICE	a state
Rev. 09/2017) N								
AAIL TO: Registry of Charitable Trusts .0. Box 903447 Sacramento, CA 94203-4470 916) 210-6400 (For Registry Use On TO ATTORNEY GENERAL OF CALIFORNIA							Only)	And Property
STREET ADDRESS: 1300   Street		ions 12586 and 125 Cal. Code Regs. sec						
Sacramento, CA 95814 (916) 210-6400		it this report annually no counting period may res						
WEBSITE ADDRESS: www.ag.ca.gov/charities/	minimum tax o	f \$800, plus interest, and 3703; Government Code	/or fines or filing p	penalties. Revenue &	& Taxation Code			
				Check if:				
UNITED WAY OF MONTER Name of Organization	EI COUNII			Change of				
List all DBAs and names the organization of	icoc or boc used			Amended r	eport			
60 GARDEN COURT #350				State Charity I	Registration Num	ber 004750		
Address (Number and Street)								
MONTEREY, CA 93940 City or Town, State and ZIP Code				Corporation or	Organization No	o. <u>0193354</u>		
831-372-8026 Telephone Number	E-mail Ad	UNITEDWAYMCO	CA.ORG	Federal Emplo	oyer ID No. <u>94</u>	-1322169		
ANNUAL F	REGISTRATION F	RENEWAL FEE SCH Make Check Paya				11, and 312)		
Gross Annual Revenue	Fee	Gross Annual Rev	venue	Fee	Gross Annual	Revenue	F	ee
Less than \$25,000		Between \$100,001				0,001 and \$10 millior		150
Between \$25,000 and \$100,000	\$25	Between \$250,001	and \$1 millio	on \$75	Between \$10,0 Greater than \$	00,001 and \$50 millic 50 million		225 300
PART A – ACTIVITIES		L			· ·			
For your most recent full a	accounting peri	od (beainning	7/01/20	ending	6/30/21	) list:		
	•••						c 05	
Gross Annual Revenue \$		Noncash Con	itributions $P_{i}$	5,4	400. Total A	ssets \$ <u>13,51</u>	6,07	<u>'1.</u>
Program Ex	penses \$	7,076,985.		Total Expenses	\$ <u>7,80</u>	2,442.		
PART B – STATEMENTS	REGARDIN	G ORGANIZATI		G THE PERI	OD OF THIS F	REPORT		
Note: All questions must be an providing an explanation	swered. If you and details for	answer "yes" to any each "yes" respon	y of the quest ise. Please rev	ions below, yo view RRF-1 ins	u must attach a tructions for info	separate page ormation required.	Yes	No
1 During this reporting period, v officer, director or trustee thereof,	were there any o either directly o	contracts, loans, leases o r with an entity in w	or other financial vhich any sucl	transactions betw n officer, director o	reen the organiza r trustee had any t	ation and any inancial interest?		Х
2 During this reporting period, v	was there any th	neft, embezzlement	t, diversion or	misuse of the o	organization's charita	ole property or funds?		Х
<b>3</b> During this reporting period, v	were any organi	zation funds used t	to pay any per	nalty, fine or jud	dgment?			Х
<b>4</b> During this reporting period, v coventurer used?	were the service	es of a commercial fun	draiser, fundrai	sing counsel fo	r charitable purposes	, or commercial		Х
5 During this reporting period, o	did the organiza	tion receive any go	overnmental fu	inding?	SEI	E STATEMENT 1	Х	
6 During this reporting period, o	did the organiza	tion hold a raffle fo	r charitable p	urposes?				Х
7 Does the organization conduct a vehicle donation program?					Х			
8 Did the organization conduct generally accepted accounting	an independent g principles for	audit and prepare this reporting perio	audited finand	cial statements	in accordance w	ith	Х	
9 At the end of this reporting period, did the organization hold restricted net assets, while reporting negative unrestricted net assets?						Х		
I declare under penalty of perjury that I have examined this report, including accompanying documents, and to the best of my know and belief, the content is true, correct and complete, and I am authorized to sign.					owled	ge		
	ለንግ	Y CASTAGNA		PRESIDENT	& CEO			
Signature of Authorized Agent	Printed			Title	<u></u>	Date		

### **CALIFORNIA STATEMENTS**

#### UNITED WAY OF MONTEREY COUNTY

94-1322169

### **STATEMENT 1** FORM RRF-1, PART B, LINE 5 **GOVERNMENT AGENCY THAT PROVIDED FUNDING** MONTEREY COUNTY PROBATION DEPARTMENT (CHILDREN'S COUNCIL) 20 EAST ALISAL STREET SALINAS, CA 93901 831-755-3913 MONTEREY COUNTY BEHAVIORAL HEALTH (211) 1270 NATIVIDAD ROAD, ROOM 304 SALINAS, CA 93906 831-755-4703 MONTEREY COUNTY DEPARTMENT OF SOCIAL AND EMPLOYMENT SVS (CALWORKS) 730 LA GUARDIA STREET, SALINAS, CA 93905 831-796-3330 INTERNAL REVENUE SERVICE (VITA) 401 WEST PEACHTREE STREET STOP 420-D ATLANTA, GA 30308 470-639-2925 MONTEREY COUNTY DEPARTMENT OF SOCIAL AND EMPLOY SVS (211) 1000 SOUTH MAIN STREET, SUITE 301 SALINAS, CA 93901 831-796-3584 CITY OF MONTEREY (211/RENT ASSISTANCE) 399 MADISON STREET MONTEREY, CA 93940 831-646-3935 CITY OF SALINAS (211) 200 LINCOLN AVENUE SALINAS, CA 93901 831-758-7381 CITY OF GONZALES (211) 147 FOURTH STREET GONZALES, CA 93926 831-675-5000 CITY OF GREENFIELD (211) 599 EL CAMINO REAL GREENFIELD, CA 93927 831-674-5591 CITY OF SOLEDAD (211) 248 MAIN STREET SOLEDAD, CA 93960 831-223-5014 MONTEREY COUNTY COMMUNITY ACTION PARTNERSHIP (ADULT/PARENT EDUCATION WORKSHOPS) 1000 SOUTH MAIN STREET, SUITE 301 SALINAS, CA 93901 831-755-755-4484 CITY OF CARMEL (211) P.O. BOX CC CARMEL-BY-THE-SEA, CA 93921 831-620-2000

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### **CALIFORNIA STATEMENTS**

#### UNITED WAY OF MONTEREY COUNTY

#### STATEMENT 1 (CONTINUED) FORM RRF-1, PART B, LINE 5 GOVERNMENT AGENCY THAT PROVIDED FUNDING

CITY OF SAND CITY (211) 1 PENDERGRASS WAY SAND CITY, CA 93955

CALIFORNIA VOLUNTEERS (PRESCHOOL CORPS) 1400 10TH STREET SACRAMENTO, CA 95814 916-323-7646

EMERGENCY FOOD AND SHELTER PROGRAM 701 N. FAIRFAX STREET ALEXANDRIA, VA 22314 703-706-9660

MONTEREY COUNTY HEALTH DEPARTMENT 1270 NATIVIDAD ROAD SALINAS, CA 93907 831-755-4586

MONTEREY COUNTY OFFICE OF EMERGENCY SERVICES 1322 NATIVIDAD ROAD SALINAS, CA 93906 831-796-1905

SMALL BUSINESS ADMINISTRATION (PPP LOAN) 409 3RD ST, SW. WASHINGTON DC, 20416 PAGE 2